# PROCEDURAL MANUAL

# **FOR**

# FOREIGN INVESTMENT IN NEPAL

Government of Nepal
Ministry of Industry

**Department of Industry** 

Kathmandu, Nepal (June, 2016)

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# **FOREIGN INVESTMENT**

# IN

# **NEPAL**

Government of Nepal Ministry of Industry **Department of Industry** 

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### **Preface**

We are very proud to publish the new edition of this "Procedural Manual for Foreign Investment in Nepal" which has become one of the milestones in the journey to establish a transparent system at the DOI,

To make the DOI procedures more efficient and more transparent, the internal procedures have been minimized, Standard Operation Procedures have been prepared and implemented during the past years. The criteria for 5 years visa were revised and simplified so that more investors get this facility. The new criteria for the 5 years visa have been incorporated in this edition. Furthermore, the scope of the Investment Board for the approval of foreign investment has been added and list of industries requiring IEE/EIA have been updated. I hope this new edition will be very useful to our valued investors, consultants and other stakeholders. Any comments and suggestion for further improvements are always welcome and will be sincerely acknowledged in coming edition.

I would like to extend thanks to Mr. Bipin Rajbhandari, Director, Mr. Navaraj Nepal, Ms. Sita Niraula and Mr. Govinda Niroula, officers, of this Department for their commendable efforts to revise this manual.

June 2016

**Maheshwor Neupane**Director General

### **Preface to Tenth Edition**

This "Procedural Manual for Foreign Investment in Nepal" presents the information on procedure for foreign investment and technology transfer in Nepal to the prospective and existing foreign investors.

The basic structure of this edition is same as its previous edition. However, every effort has been made to update the information on this edition. The list of industries in which the foreign investment in prohibited, list of industries requiring IEE/EIA have been updated. Latest information on the electricity tariff and the visa procedures have been incorporated. I hope this revised edition will be useful to our valued investors, consultants and other stakeholders in more than a way. Any comments and suggestion for further improvements are always welcome and will be sincerely acknowledged in coming edition.

I would like to extend thanks to Mr. Bipin Rajbhandari, Director and Mr. Prashanta Bohara, Mechanical Engineer of this Department for their commendable efforts to revise this manual. I also acknowledge the valuable suggestion and comments obtained from Mr. Rishi Raj Koirala, Director of this Department.

July 2012

**Dhruba Lal Rajbamshi**Director General

### **Preface to Sixth Edition**

It is indeed a matter of satisfaction to bring out this sixth edition of "PROCEDURAL MANUAL FOR FOREIGN INVESTMENT IN NEPAL". The publication is aimed to provide information on procedure for foreign investment and technology transfer in Nepal to the prospective and existing foreign investors.

In this edition, the information have been substantially restructured so as to facilitate the readers in grasping the information provided. The manual has been divided into three Parts. The first part provides the basic information and the procedures to be followed prior to making investment or implementing the project. The second part is devoted to the procedures that need to be followed during the operation phase of the project. The third part deals with general information which the investors need to know prior to investment as well as during the operation.

Every effort has been made to update the information and encompass as much information as possible, which an existing or potential foreign investor would like to know. Attempt has been made to incorporate the procedures, apart from that of DOI, that are to be followed in other related agencies. I am optimistic that this revised edition will substantially fulfil the need of our valued investors as well as that of consultants and other stakeholders. Any comments and suggestion for further improvements are welcome.

I would like to extend thanks to everyone who was involved in the preparation of this manual for his/her efforts and contributions. In particular I would like to thank the members of manual revision committee and Directors of this Department, Mr. Rishi Raj Koirala, Mr. Dhruba Lal Rajbamshi, Mr. Uddhab Kumar Adhikari and Section Officer Mr. Krishna Murari Neupane for their commendable efforts. I also acknowledge the valuable suggestions and comments obtained from Mr. Bipin Rajbhandari, Mechanical Engineer during the preparatory phase of this edition.

June, 2005.

**Tana Gautam**Director General

#### PREFACE TO THE FIFTH EDITION

It is my pleasure to bring out this fifth edition of "PROCEDURAL MANUAL FOR FOREIGN INVESTMENT IN NEPAL". The publication is aimed to provide information on procedure for foreign investment and technology transfer in Nepal to the prospective and existing foreign investors in Nepal.

In this edition, the information have been updated and made more straightforward to understand the procedures for foreign investment and technology transfer in Nepal in a simpler way. The procedures for share transfer to a prospective foreign investor and procedures for IEE and EIA, as per the Environment Protection Regulation 1997, have been explained. I hope this revised edition will fulfil the need of our valued investors in more than a way. Any comments and suggestion for further improvements are welcome and will be sincerely acknowledged in the coming edition.

I would like to extend thanks to everyone who was involved in the preparation of this manual for his/her efforts and contributions.

April, 2001.

**Bharat B. Thapa**Director General

#### Preface to the First Edition

Foreign investment has been accorded very high priority for Industrial Development in Nepal. Government has pursued open and market oriented liberal policy for national economic development. In line with this policy, new Industrial Enterprises Act and the Foreign Investment and Technology Transfer Act have been promulgated in 1992. Various procedures have been streamlined and simplified to make them transparent and to ameliorate the investment climate.

We, at the Department of Industries, are pleased to bring out this "PROCEDURAL MANUAL FOR FOREIGN INVESTMENT IN NEPAL". It provides information on procedures for foreign investment and technology transfer in Nepal. It is hoped that this manual will be useful to existing as well as potential foreign investors, Nepalese joint venture partners and consultants involved in the promotion of foreign investment in Nepal. This publication will also be helpful as a starting point for further simplification and streamlining of the existing procedures. Suggestions for further improvement of this manual are welcome.

I would like to extend thanks to Deputy Director Mr. L. B. Karmacharya, Deputy Director Mr. A. B. Manandhar, Section Officer Mr. D. L. Rajbamshi, Mr. Surendra Ratna Bajracharya and others who were involved in the preparation of this manual for their efforts and contributions.

July, 1994.

Bhanu Prasad Acharya
Director General

### **ABBREVIATIONS**

BIMST-EC - Bay of Bengal Initiative for Multilateral Trade and Economic Cooperation

BITs - Bilateral Investment Treaties

CO - Certificate of Origin

CTD - Customs Transit Declaration

DCSI - Department of Cottage and Small Industries

DOI - Department of Industries
DOT - Department of Tourism

DTTs - Double Taxation Avoidance Treaties
EIA - Environmental Impact Assessment

EPH - Export Promotion House

EPR - Environmental Protection Regulation

EPZ - Export Processing Zone FDI - Foreign Direct Investment

FITTA - Foreign Investment and Technology Transfer Act

FNCCI - Federation of Nepalese Chamber of Commerce and Industry

GSP - Generalised System of Preference

GON - Government of Nepal
IBN - Investment Board Nepal
IEA - Industrial Enterprises Act

IEE - Initial Environmental Examination

IPB - Industrial Promotion Board
 IRO - Inland Revenue Office
 JVA - Joint Venture Agreement

L/C - Letter of Credit

MOEST - Ministry of Environment, Science & Technology
MOICS - Ministry of Industry, Commerce & Supplies
MIGA - Multilateral Investment Guarantee Agency

NEA - Nepal Electricity Authority

NIDC - Nepal Industrial Development Corporation

NIF - Nepal Investment Forum NRB - Nepal Rastra Bank NRs. - Nepalese Rupees

OCR - Office of Company Registrar PAN - Permanent Account Number

SAFTA - South Asian Free Trade Agreement

SPA - Share Purchase Agreement TDI - Transit Declaration Invoice

TOR - Terms of Reference
TPC - Trade Promotion Centre

TTA - Technology Transfer Agreement

WIPO - World Intellectual Property Organisation

WTO - World Trade Organisation

VAT - Value Added Tax

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# PART – I

**Pre-Investment Procedures** 

# CHAPTER ONE INTRODUCTION

### 1.1 Background

Nepal started planned programs of economic development as early as mid-fifties with the launching of first five-year plan in 1956. 9 Five Year Plan and 3 Three Year Plan have already been implemented. The Thirteenth Plan (Three Year Plan) is now being implemented since mid-July 2013. The Plan has a vision to graduate Nepal from the Least Developing Country to Developing Country within 2022. The plan has major goal to reduce the population under poverty line to 18%. It seeks to achieve a higher rate of sustained economic growth of 6.0 percent per annum. To achieve this target, greater emphasis has been given to commercialisation of agriculture, participation of private sector, promotion of cooperatives for the involvement of people at community level. The Plan takes account of the need to attract foreign investment to meet the three-year capital requirement. The Thirteenth Plan has prioritised the sectors as follows:

- Hydropower and alternative energy development
- Productivity enhancement, diversification and commercialisation of agriculture
- Development of Tourism, Industry and commercial sectors
- Development of Basic Education, Health, Drinking Water and Hygiene
- Promotion of Good Governance
- Development of Road and other Infrastructures
- Protection of Natural Resources and Environment.

Government of Nepal (GoN) has adopted an open and liberal policy to pave the way for the accelerated economic and social development of the country. Especially in the field of industry and trade, the government policy is aimed at giving the private sector a dominant role. The private initiatives and enterprises are expected to increase efficiency and productivity. The government's role will be that of a facilitator providing infrastructure and conducive environment for investment.

Although there were a few cases of foreign investment and technology transfer prior to 1981, the industrial policy and the Foreign Investment and Technology Act, 1981 paved the way for regular inflow of foreign investment and technology transfer into the country. Solidarity Ministerial meeting was held in 1982 and an Investment Promotion meeting was held in 1984 for the promotion of foreign investment and for creating awareness of the investment opportunities in the country. Subsequently, Nepal Investment Forum was organised in 1992 at Kathmandu, which was a very successful event in attracting the foreign investors.

In order to make the investment climate more conducive GoN formulated Foreign Investment and One Window Policy and Industrial Policy based on which Foreign Investment and Technology Transfer Act, 1992 (FITTA) and Industrial Enterprises Act, 1992 (IEA) were

promulgated. These Acts were subsequently amended in 1996 and 1997, respectively, in order to make these acts more pragmatic based on the experiences gained. Also, GoN has published new Industrial Policy 2010 and new Foreign Investment Policy 2015. The new Industrial Enterprises Act has been finalised based on the new Policy and yet to be approved by the Parliament. In addition, GoN has also prepared the draft of new Foreign Investment Act which is in the preliminary discussion phase. The Industrial Policy emphasises on simplification of procedures, transparency in implementation and improvement of productivity through the upgradation of technical know how and efficiency of the industries in order to compete in the free and competitive world market by utilising comparative advantages of the country with minimum adverse effects on environment.

## 1.2 Key Features of Related Acts

The related Acts for establishing and administration of industries in Nepal are: Foreign Investment and Technology Transfer Act, 1992 (FITTA) and Industrial Enterprises Act, 1992 (IEA). Their key features are described in the following paragraphs.

### 1.2.1 Forms of Foreign Investment

According to FITTA, 1992, "Foreign Investment" means following investment made by a foreign investor in any <u>industry</u>:

- a) Investment in share (Equity),
- b) Reinvestment of the earnings derived from the clause (a) above,
- c) Investment made in the form of loan or loan facilities.

However, investments in kind, for example in machineries and equipments are also accepted as the foreign investment as a part of investment in shares.

### 1.2.2 Forms of Technology Transfer

Foreign Investor may also participate in the form of "Technology Transfer" to be made under an agreement between an industry and a foreign investor on the following matters:

Use of any technological right, specialisation, formula, process, patent or technical know-how of foreign origin,

- a) Use of any trademark of foreign ownership.
- b) Acquiring any foreign technical consultancy, management and marketing service,

### 1.2.3 Policy & Procedural Improvements

With a view to attract investment in industrial sector from both domestic as well as foreign investors, the industrial policy and the foreign investment and one window policies have been simplified, clarified and the investment climate has been made more conducive by introducing the following policy measures and procedural simplifications:

- a) Hundred percent ownership made possible Foreign investors are permitted to own up to 100 percent equity share in small, medium and large scale industries. However, there are certain sectors (e.g., airlines, telecommunications, consultancy services etc.) where the foreign investment is allowed only upto specified percentage.
- b) Areas open for Foreign Investment Foreign investment is allowed in all <u>industrial</u> sectors<sup>1</sup> except the few as mentioned below.

### Industries not to be granted permission for Foreign Investment

- 1. Cottage Industries (the list of cottage industries is given in Annex-21)
- 2. Personal Service businesses (Business such as hair cutting, beauty parlour, tailoring, driving training, etc.)
- 3. Arms and Ammunition Industries
- 4. Gunpowder and Explosives
- 5. Industries related to Radio-Active Materials
- 6. Real Estate Business (excluding construction industries)
- 7. Film Industries (National Languages and other recognised languages of Nation)
- 8. Security Printing
- 9. Bank notes and Coins
- 10. Retail Business (excluding international chain retail business with its business in at least two countries)
- 11. Bidi (excluding more than 90% exportable)
- 12. Internal Courier Service
- 13. Atomic Energy
- 14. Poultry
- 15. Fisheries
- 16. Bee Keeping
- 17. Consultancy Services such as Management, Accounting, Engineering, Legal Services (Maximum 51% foreign investment is allowed)
- 18. Beauty Parlour
- 19. Processing of Food Grains on Rent
- 20. Local Catering Services
- 21. Rural Tourism

<sup>&</sup>lt;sup>1</sup> "Industrial Sectors" are the businesses as categorised under the Industrial Enterprises Act as "Industries".

- c) Technology Transfer Technology transfer is possible even in areas where foreign investment is not allowed.
- d) No Nationalisation IEA 1992 has guaranteed against nationalisation of privately owned industries enterprises.
- e) Decontrol of Prices The government does not interfere in the fixation or control of prices of industrial products.
- f) Simplification in import of machinery and raw materials Industry can approach any commercial bank directly to open Letter of Credit for the import of machinery or raw materials needed for the industry. Recommendation or import license from either Department of Industries or Department of Commerce or Nepal Rastra Bank is not necessary.
- g) Minimum approval procedures except industries that affect security and public health, other industrial activities do not require to obtain any license or permission for establishment and operation. They just need to be registered with the concerned Department. The list of industries that require license are as follows:
  - Industries producing explosives including Arms, Ammunition and Gunpowder Security Printing, Bank Notes and mint industries.
  - Cigarettes, Bidi, Cigar, Chewing tobacco, khaini (chewing tobacco) industries and industries producing goods of a similar nature utilising tobacco as the basic raw materials and alcohol or beer producing industries.
- h) Time bound decision process Time bound decision process has been ensured for cases with complete documents. Decisions with regards to industrial license, registration and duty drawbacks are now to be made within 30, 21 and 60 days from the date of application, respectively.
- Transparency and clarity of facilities available The facilities and incentives available
  to various categories of industries have been clearly spelt out in the Act itself to avoid
  any ambiguity.
- j) Repatriation of profits, dividend, technical and managerial fees, and certain portion of salaries of foreign experts have been guaranteed. The corporate income tax for manufacturing units is fixed at 20% and is one of the lowest in the region.
- k) Non-tourist visa for carrying out studies for investment and business/residential visa for foreign investors have been provisioned and the procedures have been further simplified.
- 1) At international level, Nepal has taken numerous steps to promote foreign investment in the country. Some of the key institutional arrangements that have been achieved so far are listed as under:
  - Nepal is a member of the World Intellectual Property Organisation (WIPO) and the Multilateral Investment Guarantee Agency (MIGA).
  - Nepal has entered into Bilateral Investment Treaties (BITs) with countries such as France, Germany, Mauritius, Finland, United Kingdom and India.

- Nepal has also entered into Double Taxation Treaties (DTTs) with 10 countries, namely, India, Norway, China, Pakistan, Sri Lanka, Austria, Thailand, Mauritius, Republic of South Korea and Qatar.
- To ensure access to the vast potential market, Nepal is the member of WTO, SAFTA, and BIM-STEC.
- Nepal is also a signatory to the Convention on the Settlement of Investment Disputes between States and Nationals of Other States and a member of the International Centre for the Settlement of Investment Disputes (ICSID), associated with the World Bank.

## 1.3. Achievements and Prospects

The individuals/firms of 83 countries have so far invested in Nepal. 3520 industrial projects have been approved till May 15, 2016 to establish on joint venture basis and/or 100 percent foreign investment and/or for transferring the technology. Out of these, 3353 industrial projects have been approved after the promulgation of the IEA and FITTA in November 1992. This noticeable increment of joint venture projects during the past clearly shows that efforts made by the government has created conducive investment climate in the country.

### 1.4. Institutional Arrangements

### 1.4.1 Department of Industries (DOI)

The Department of Industries (DOI) carries out administration and implementation of IEA for medium and large-scale industries, whereas the Department of Cottage and Small Industries (DCSI) administer small and cottage industries. However, DOI is the sole agency for administration and implementation of Trademark, Patent Design Act, and Foreign Investment & Technology Transfer Act. The major functions of the DOI are as follows:

- 1) Register medium scale, large scale and all the industries with foreign investment and/or technology transfer
- 2) Approve foreign investment with fixed investment upto Rs. 2 billiion
- 3) Issue the Industrial license, register and administer medium and large industries
- 4) Register and administer the Industrial Property such as Patent, Design, and Trademark
- 5) Act as the secretariat of the Industrial Promotion Board (IPB), the highest body for the industrialisation of the country.
- 6) Act as the secretariat of One Window Committee for administration of various facilities as provided by IEA
- 7) Provide information to potential foreign investors and promote foreign investment and technology transfer in all categories of industries
- 8) Prepare plans and programs and to carry out studies for improvement and development of industrial sector
- 9) Recommend Certificate of Origin for the products for preferential entry into India as per Nepal-India Trade Treaty

- 10) Reviewing initial environmental examination (IEE) reports submitted for setting up the industrial projects under its purview and carry out initial work on environmental impact assessment (EIA) reports. Also implement the guidelines and other environmental protection directives for monitoring and controlling industrial pollution
- 11) Recommend for repatriation of dividends, sale of shares, principal and interest on foreign loan, royalty and fees for technical collaboration and part of salary and remuneration for foreign investment projects
- 12) Recommend non tourist visa for carrying out studies for investment; business and residential visa for foreign investors or his/her authorized representative and their dependents; and non tourist visa & work permit for expatriates
- 13) Collect, maintain and publish industrial statistics

The Department has 12 sections manned by 63 personnel, which includes 24 officers and 39 assistants. Organisational structure of DOI is presented as Figure 1.

### 1.4.2 Industrial Promotion Board (IPB)

The Industrial Promotion Board (IPB) is constituted as per the clause 12 of the Industrial Enterprises Act 1992. The Board is chaired by the Minister, Ministry of Industry. It is an authority for the approval of foreign investment with fixed asset more than Rs. 2 billion, except for the projects governed by the Investment Board Act 2011.

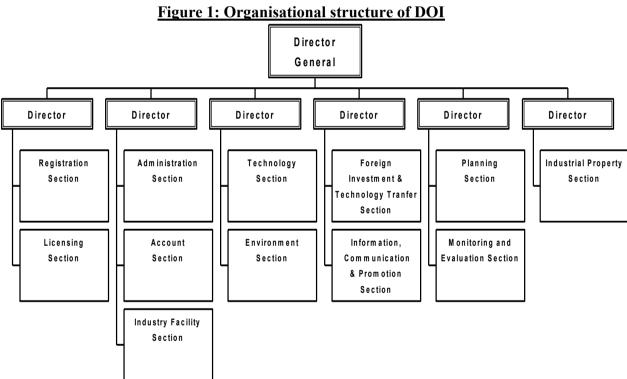
### 1.4.3 Investment Board Nepal (IBN)

The Investment Board Nepal (IBN), chaired by the Prime Minister, was created in 2011 by the Investment Board Nepal Act. IBN was formed to promote economic development in Nepal by creating an investment-friendly environment. It does so by mobilising and managing public-private partnerships (PPPs), cooperatives, and domestic and foreign private investment to accelerate industrialisation and the development of infrastructure in sectors such as hydropower, chemical fertilizers and integrated solid waste management.

As per the Act, the following projects shall be approved by the IBN.

- (a) Investment to be made in fast track road, tunnel, railway, rope way, trolley bus as specified by the Government of Nepal,
- (b) Investment to be made in the construction of international as well as regional level airport and in modernization and management of the airports in operation,
- (c) Investment to be made in the waste management and recyclings plant in rural area,
- (d) Investment to be made in chemical fertilizer production factory,
- (e) Investment to be made in the petroleum refinery plant,
- (f) Investment to be made in the construction of large bridges as specified by the Government of Nepal,
- (g) Investment to be made in Bank and financial institution, insurance or reinsurance company, with more than fifty one percent of foreign investment
- (h) Investment to be made in medical college and investments to be made in hospital and nursing homes with more than three hundred beds,

- (i) Investment to be made in hydro power project with capacity equal to or more than Five hundred megawatt,
- (j) Investment to be made in the establishment of special economic zone, export promotion or export processing zone, special industrial zone or information technology park,
- (k) Investment to be made in any infrastructure or service industry having fixed capital equal or more than Ten billion rupees. Explanation: For the purpose of this clause infrastructure or service industry shall mean construction industry, mining industry, tourism industry or airlines industry.
- (l) **Foreign Investment** to be made in any manufacturing industry having fixed capital equal to or more than Ten billion rupees.
- (m) Investment to be made in other priority sectors, having the nature as referred to in Clauses (a) to (l) above, as specified by the Government of Nepal



1.5 Incorporating a New Company in Nepal

Foreign Investment and Technology Transfer Act (FITTA) 1992 allows foreigners to organise either a private limited company or a public limited company. The incorporation/registration of the company is done by Office of Company Registrar (OCR) located at Tripureshwor, Kathmandu. Nepal.

The companies are incorporated and registered under the provisions of the Company Act, 2006 as amended from time to time. The Company Act, 2006 has a provision for three types of companies, namely, Private, Public and Non Profit Distributing.

### "Private Limited Company" means a company which by its articles,

- a) limits the number of its shareholders from 1 to 50 excluding persons who are in the employment of the company.
- b) prohibits any invitation to the public to subscribe for shares.

### "Public Limited Company" means a company that,

- a) Has the minimum number of 7 shareholders (and there is no maximum limit).
- b) Offers shares and debentures to the public through a prospectus which complies with the requirements of the Companies Act 2006 and Securities Act.
- c) A company can be formed as a public company or alternatively, a company which is incorporated as a private company can also be converted into a public company after fulfilling the requirements of companies Act 2006.

The private and public companies are prohibited to organise proprietorship or partnership firms. The par value of share should be NRs. 100 per share for both the private and public companies.

## 1.6 Compliance with Environmental Regulations

Government of Nepal is committed to the industrialisation of the country with due care to the environment. Accordingly, GON has enacted Environmental Protection Act (EIA) 1997 and Environmental Protection Regulation (EPR) 1997. Any industry (including capacity expansion or diversification scheme of existing industry) may have to get approval on the environmental assessment reports such as Initial Environmental Examination (IEE) or Environmental Impact Assessment (EIA) prior to industry registration.

# CHAPTER TWO PRE-INVESTMENT PROCEDURES

Prior to making equity investment in Nepal or embarking upon the technology transfer agreements with a Nepalese company, foreign investor/s will have to obtain the approval for the same from the Department of Industries (DOI). However, for equity investor/s in a new venture, the foreign investor/s will have to perform following additional activities as well:

- Incorporate the company at the Office of Company Registrar (Refer to Section 2.2)
- Register the industry at DOI (Refer to Section 2.3)
- Registration at Inland Revenue Office to get Permanent Account Number (PAN) (Refer to Section 2.4)
- Others, if applicable (such as Trademarks/design/patents) (Refer to Section 2.5)

The approval procedure that will be followed for equity investor/s in a new venture is shown in the form of flow chart as Appendix 1. The procedures that are to be followed for seeking approval for foreign investment and technology transfer, company registration, industry registration, tax registrations and other related official procedures are described in the following sections.

### 2.1 Procedure to get Approval from DOI

Any foreign individual/s or firms or company that are willing to do either one or combination of the following activities will have to get prior approval from the DOI. The related sections at DOI are Foreign Investment Section and the License/Registration Section.

- Establish a new industry either with 100% foreign equity or in Joint Venture (JV) with Nepalese/foreign investor/s.
- Engage in Technology Transfer in an existing industry
- Make an equity investment in an existing industry by Share Transfer
- Make a loan investment, foreign or local, in an existing industry

The procedures to be followed while seeking approvals on each of these forms of foreign investments are described in the subsequent sub-sections.

## 2.1.1 Foreign Equity Investment in a New Industry

Foreign investor/s desiring to invest in Nepal whether as a wholly foreign owned enterprises or in a joint venture with Nepalese/foreign promoters are required to apply to the DOI on a prescribed application form, as given in Appendix 2, along with the following documents:

• Project Report 3 copies

• Joint Venture Agreement (JVA), in case of more than one investor 3 copies

- Citizenship certificate of local party or Certificate of Incorporation including Memorandum of Association and Articles of Association, if local party is a company

   Copy of passport of foreign party/or Certificate of incorporation, including Memorandum of Association and Articles of Association, if participant is a company

   Bio-data / Company profile of the foreign party
   Financial Credibility Certificate (FCC) of the Foreign Investor provided by a home country bank or domiciled country bank
   Authority letter from the concerned companies or individuals to carry
- The minimum required investment by an each investor is Rs 5 million for the foreign investment approval by the DOI. Suggested contents of the Project Report, JVA, and FCC have been given in Appendix 3, 4 & 8 respectively. Appendix 4 also includes a model JVA

After the approval of foreign investment, upto a maximum amount (depending upon the envisaged fixed asset amount) NRs. 20,000.00 shall have to be deposited in the Account Section of the DOI. The applicable deposit rates are given as Appendix 9. The deposited amount shall be refunded to the promoters once the project comes into operation. Once the stated amount is deposited, the promoters shall receive the foreign investment approval letter

# 2.1.2 Technology Transfer in an Existing Nepalese Industry

out any necessary work on their behalf, if applicable

for the ready reference to the investors.

and certified JVA, if applicable.

If any industrial unit wants to avail foreign technology, the industry is required to apply to the DOI on a prescribed application form as shown in Appendix 2 along with the following documents.

•	Technology Transfer Agreement (TTA)	3 copies
•	Citizenship certificate of local party or Certificate of Incorporation	
	including Memorandum of Association and Articles of Association, if	
	local party is a company	1 copy
•	Copy of passport of foreign party/or Certificate of Incorporation,	
	including Memorandum of Association and Articles of Association, if	
	participant is a company	1 copy
•	Bio-data / Company profile of the foreign party	1 copy
•	Industry Registration Certificate	1 copy
•	Copy of the minute of the Board of the recipient company	1 copy
•	Authority letter from the concerned companies or individuals to carry	
	out any necessary work on their behalf, if applicable	

Suggested contents of the Technology Transfer Agreement, including a model TTA, is given in Appendix 5.

### 2.1.3 Foreign Investment in an Existing Industry by Share Transfer

Share transfer can be done in two ways, that is, by transferring the shares of existing shareholder or by issuing new shares to a foreign partner, either from the reserved shares or by increasing the issued capital of the company. The minimum required investment by an each investor is Rs 5 million for the foreign investment approval by the DOI.

### 2.1.3.1 Share transfer from an existing shareholder to a foreign investor

The industry is required to apply to the DOI on a prescribed application form as shown in Appendix 2 along with the following documents.

- A. Request from the share transferor
- B. Request from the share transferee
- C. Share Transfer/Purchase Agreement 3 copies
- D. Copy of minute of the Board meeting of Nepalese company regarding inclusion of foreign investor into the company 1 copy
- E. Copy of minute of Board meeting, Certificate of incorporation and company profile of the foreign party if the participant is a company

  1 copy
- F. Copy of passport and Bio-data of foreign party, if participant is an individual 1 copy
- G. Financial Credibility Certificate of the Foreign Investor provided by a bank 1 copy
- H. Current Share Holders' List as certified by the Company Registrar's Office 1 copy
- I. Industry Registration Certificate 1 copy
- J. Auditor's Report 1 copy
- K. Tax clearance certificate 1 copy
- L. Authority letter(s) from the companies concerned to sign on behalf of the companies.

#### Note:-

At the time of approval the share transferor shall be present in person at the DOI. If the industry is not operational as of the date of application, the application should be accompanied with the Project Report, too.

# 2.1.3.2 Share transfer from reserved share or by increasing the issued capital of the company

The industry is required to apply to the DOI on a prescribed application form as shown in Appendix 2 along with the documents mentioned above in section 2.1.3.1, except A and B. Regarding A & B, the following documents are to be enclosed.

### A. Request letter from the share transferor

It is an application letter from the existing shareholder (duly authorised by the Board meeting) of the existing company stating that the company agrees to transfer all/some of the shares from the stock of the company.

### B. Request letter from the share transferee

It is an application letter from the prospective foreign investor stating that he/she wants to invest in the existing Nepalese industry and agrees to buy the shares of the Nepalese company of the stated amount. Suggested contents of the Share Purchase Agreement (SPA) including a model SPA, is given in Appendix 6.

### 2.1.4 Loan Investment in an Existing Nepalese Industry

If an existing Nepalese company is willing to avail the loan or loan facilities from a foreign lending agency or individual, the company is required to apply to the DOI on a prescribed application form<sup>2</sup>, as shown in Appendix 2, along with the following documents.

Loan Agreement	3 copies
• Certificate of Incorporation, including Memorandum o	f Association and Articles
of Association of the lending agency	1 copy
<ul> <li>Company profile of the lending agency</li> </ul>	1 copy
<ul> <li>Industry Registration Certificate</li> </ul>	1 copy
• Copy of the minute of the Board of the recipient comp	pany regarding the loan to
be acquired	1 copy
<ul> <li>Auditor's Report</li> </ul>	1 copy
<ul> <li>Tax clearance certificate</li> </ul>	1 copy

Authority letter from the concerned companies or individuals to carry out any necessary work on their behalf, if applicable

Since the loan agreements vary substantially depending upon the lending institutions, a model loan agreement is not given herein. However, it must mention, inter-alia, the interest rate and payment schedule of the principal amount.

# 2.2 Procedure for Company Incorporation

The OCR provides online services to its clients. After the approval of foreign investment for equity participation from the DOI, as mentioned in Section 2.1.1, the investors shall submit

<sup>&</sup>lt;sup>2</sup> Not applicable to company already established under foreign investment

following documents online to the OCR at www.ocr.gov.np. These documents should be accompanied by copy of receipt of registration fee as shown in the Appendix 9.

- 1. Copy of the permission for foreign investment issued by DOI
- 2. Copy of citizenship certificate of Nepalese promoters
- 3. Copy of passport of the foreign promoter(s)
- 4. If the foreign party is a company, copy of minute of the Board of Directors
- 5. Two copies of company's proposed Articles and Memorandum of Association in Nepalese language

An overview of the possible contents of the Memorandum and Articles of Association are given in Appendix-9.

## 2.3 Procedure for Industry Registration

After obtaining approval for foreign investment, the industry is required to be registered with the DOI within 35 days. If the registration cannot be done within the stipulated time, the investor will have to apply for the extension of the validity period. Therefore, once the company is incorporated, the investor has to apply for registration of industry at DOI, filling a prescribed form, as given in Appendix-10, along with following documents.

- 1. A copy of the foreign investment approval letter issued by the Foreign Investment Section, DOI.
- 2. A copy each of the Certificate of Incorporation, Memorandum of Associations, and Article of Association of the company.
- 3. Environmental Impact Assessment (EIA) Report or Initial Environmental Examination (IEE) Report.

### Note:-

A screening list indicating the categories of industries requiring IEE or EIA and the brief procedures to be followed in conducting these studies are given in Appendix-11 and Appendix-12 respectively. In case of IEE Reports, DOI gives final approval while EIA reports should be approved by the Ministry of Environment, Science and Technology prior to industry registration.

## 2.4 Permanent Account Number (PAN) Registration

Any business entity, including industry that has to pay income tax or Value Added Tax (VAT) should obtain the PAN. While registering a company at OCR the newly formed company gets a temporary PAN registration number. However, the industry has to be registered with the District office of the Inland Revenue Department or Inland Revenue Office (IRO) to get the permanent PAN/VAT registration number. In order to get PAN, there is no fee or deposit imposed.

PAN registration is essential for buying land, building and clearance of goods at custom office. Therefore, it is recommended that the companies are registered with IRO immediately after incorporation. For this, the company has to apply with an application form as shown in Income Tax Act and Rules along with the following documents:

- 1. Copy of the certificate of incorporation
- 2. Copy of the memorandum and articles of incorporation
- 3. Copy of the citizenship certificate (or passport in case of foreign national) who signs the application
- 4. Two passport size photo of the individual who signs the application
- 5. Hand drawn sketch of the business location of the applicant
- 6. Power of attorney, if applicable.

The company has to submit the balance sheet and profit and loss statement at the end of each fiscal year for assessment of income tax.

### 2.5 Others (such as Industrial Property Rights)

The industries using Trademark on their products can register their Trademarks with the DOI as per Patent, Design & Trademark Act, 1965. For this, the company has to apply in a prescribed form as shown in Appendix-13 duly signed by applicants along with two witnesses. The application form should also include the following documents:

- 1. Copies of the Industry Registration Certificate & Certificate of Incorporation
- 2. Four copies of the word, label or both to be used in the form of trademark (i.e., representation sheet).
- 3. The name of the product/services in which the Trademark is to be used.
- 4. The statement of claim regarding the originality of the trademark.
- 5. In case of registration of Trademark of foreign origin, a copy of home registration certification along with application form, deed of assignment & four copies of representation sheet should be included.

The application fee, registration fee, renewable fee for foreign as well domestic Trademarks, Patents and Designs along with their validity periods are given in Appendix -9.

# PART - II

# **Investment & Post Investment Procedures**

# CHAPTER THREE INVESTMENT AND REPATRIATION

#### 3.1 Investment

Foreign investors may invest their part of the equity capital either in the form of convertible foreign currency acceptable to the Nepal Rastra Bank, the Central Bank of the Nepal through proper banking channel or in the form of plant machinery and equipment required for the approved industry. For the investment in the form of plant and machinery, prior approval of DOI must be taken. However, Indian nationals can invest in Indian Currency as well through proper banking channel.

### 3.1.1 Equity Investment in Cash

The investment must be brought inside Nepal only after obtaining the approval of investment from the DOI and from NRB. It is also necessary that the investment of the foreign investor shall be brought inside the country through proper banking channel and the foreign investor or the industry must maintain the documentary proof of the bringing in the investment. This proof must be produced at the time of repatriation. The letter issued by the concerned commercial bank in the format as per the Circular No. 429 of the NRB is considered as the documentary evidence for the foreign investment brought into the country.

# 3.1.2 Equity Investment in Kind

If the foreign investor is desirous of investing in terms of plant, machinery and equipment, it must be clearly stated in the joint venture agreement. When no letter of credit is opened, approval of the DOI must be obtained prior to the shipment for custom clearance. This is essential for custom clearance of the goods imported. For such approval by the DOI, the company or the industry must submit to DOI the copy of the Board of Directors' resolution along with the detailed invoice of machinery indicating quantity and price of each individual equipment from the original manufacturer of the equipment. In any case, the supplier must guarantee as to the price of the machinery as competitive and it must be supported by the invoice of the manufacturer.

### 3.1.3 Loan Investment in cash

If the foreign investment is in the form of loan to any industrial firm or company, it is necessary that an agreement is entered into by the investing foreign party and the Nepalese industry stating the terms and condition including the amortisation schedule and interest.

Approval of the agreement must be obtained from DOI before transferring the loan. Such loan amount must be brought through the proper banking channel.

### 3.1.4 Loan Investment in kind

If any industry wishes to obtain foreign loan in the form of machinery and equipment or if the industry wishes to obtain plant machinery in deferred credit, an agreement to that effect must be entered into stating the price of the plant machinery, interest rate, mode of payment along with the detailed list of the plant & machinery. Due approval from the DOI must be obtained. The supplier must guarantee as to the price of the machinery as competitive and it must be supported by the invoice of the manufacturer. If no letter of credit is opened, approval of the DOI must be obtained prior to the shipment for custom clearance.

In case if the machinery to be imported as the part of the investment is second hand, a valuation and certificate of guarantee by an independent surveyor must be attached

## 3.2 Repatriation

As per the Foreign Investment and Technology Transfer Act, 1992, a foreign investor making investment in foreign currency shall be entitled to repatriate the following amounts outside the Nepal:

- a) The amount received by the sale of the share of foreign investment as a whole or any part thereof,
- b) The amount received as profit or dividend from foreign investment,
- c) The amount received as the payment of principal and interest on any foreign loan.
- d) The foreign investor or a foreign technology supplier is also entitled to repatriate the amount received under the agreement for the technology transfer in such currency as set forth in the concerned agreement as approved by the DOI.

Foreign national, working in any industry with prior approval of the Department of Labour and who is from a country where convertible foreign currency is in circulation, may repatriate his/her salaries, allowances, emoluments etc. in convertible foreign currency in an amount not exceeding seventy five percent of such salaries, allowances and emoluments.

To obtain the repatriation facility, the foreign investor or the technology supplier or the foreign expatriate or the concerned company must obtain recommendation from the DOI.

## 3.2.1 Repatriation of Sales of Shares

For the repatriation of the sale of shares of the foreign investor, he/she or the concerned company must apply to the Department of Industry for recommendation to the central bank with the following documents:

- a) Proof of investment made and number of shares owned, (the proof of investment could be a letter, in the format of circular 429 by NRB, from the commercial bank through which the investment was brought into Nepal.)
- b) Letter from the company stating the completion of the transfer of the related shares duly certified by the Company Registrar's Office or such competent body.
- c) Prior approval of DOI, if the share was transferred to any foreign national.
- d) Tax clearance certificate
- e) Custom declaration form and the approval letter if the investment was made in the form of plant, machinery and equipment.
- f) Copy of the Board of Director's resolution.

## 3.2.2 Repatriation of Dividend

Any foreign investor, wishing to repatriate his dividend from his investment as per the FITTA 1992 has to obtain a recommendation from the DOI. The foreign investor or the company has to apply to the DOI with the following documents:

- a) Documentary proof of investment made, in the format of circular 429 by NRB, that is issued by the commercial bank. This document is needed only for the first time and again only when further investment is made by the investor,
- b) Custom declaration certificate of the import of plant machinery and equipment if the investment by the foreign investor has been made in the form of capital equipment,
- c) Auditor's report including balance sheet and profit and loss account,
- d) Tax clearance certificate
- e) Proof of dividend declaration.

## 3.2.3 Repatriation of Loan and Interest

The industrial unit with foreign loan has to apply to the DOI for sending out the principal and interest on foreign loan obtained with the approval of DOI along with the following documents:

- a) Certificate from the commercial bank regarding the transfer of the loan amount into Nepal,
- b) Custom declaration certificate and invoice of the plant machinery if the loan was obtained in the form of machinery,
- c) Letter of approval of the loan agreement,
- d) Tax clearance certificate.

Note: Income tax on interest on foreign loan should be deducted at source as per prevailing law and deposited at the Tax Office.

## 3.2.4 Repatriation of Technology Transfer Fees

The industrial unit with approved technology transfer agreement, trademark license agreement, management agreement, technical assistance agreement can apply to the DOI for

the transfer of fees as per the agreement. The company has to submit the calculation of the amount due to the foreign technology supplier certified by the auditor along with the certificate of payment of income tax on royalty as per the prevailing tax rate.

# 3.2.5 Repatriation of the Salaries and allowance of the Expatriates

For the repatriation of salaries, allowances and emoluments received by the expatriate, the industry has to apply to the DOI for recommendation along with the following documents:

- a) Work permit issued by the Department of Labour,
- b) Document showing the amount of salary and allowance received during the period for which the repatriation is sought.

# CHAPTER FOUR VISA ARRANGEMENTS

## 4.1 Types of Visa

Foreign visitors other than Indian nationals need valid passports to enter Nepal. Indian nationals need valid passports/travel document if the entry point is airport. There is a provision of seven categories of visa in the Immigration Act 2049 and Immigration Regulation 2051. These are:

(a) Diplomatic Visa
(b) Official Visa
(c) Study Visa
(d) Non-tourist Visa
(e) Non-tourist Visa
(f) Business Visa
(g) Residential Visa

(d) Tourist Visa

Only the last four categories of Visa (d-g) are relevant to foreign investors and expatriate personnel. The existing investors are entitled to get either the Residential or Business Visa. Investor (s) or the authorised representative (s) and their dependent family are entitled to get business visa for up to a period of 5 years depending upon the recommendation. Investors desirous of getting Business Visa, including extension, should apply in the prescribed format, as shown in Appendix 14, to DOI for the recommendation. The potential investors are entitled to get Non-tourist Visa and may apply in prescribed form, as shown in Appendix 15, to DOI for the recommendation. Upon getting the recommendation from DOI, they should apply to the Department of Immigration in the prescribed form as shown in Appendix 16.

# 4.2. Procedures for obtaining the Visa

### 4.2.1 Tourist Visa

A tourist can be granted tourist visa for up to 150 days in one visa year (January 1 to December 31). Tourist Visa with single entry, valid for 60 days, can be obtained from Nepalese Embassies or Consulates abroad or at the point of entry. These agencies can again issue the tourist visa twice, for 30 days each, in the same visa period. In other instances, only the Department of Immigration can issue the tourist visa.

The charges for this category of visa are as follows:

For foreigners desiring to come to Nepal first time in visa year,

1. US Dollars 30 or other convertible foreign currency equivalent thereto for 15 days multiple entry visa.

- 2. US Dollars 2 or other convertible foreign currency equivalent thereto per day for the extension of the visa.
- 3. Notwithstanding anything written in clause (a) and (b), no visa fee shall be applicable to the passport holder of member country of the South Asian Association for Regional Cooperation (SAARC) for 30 days.

#### Note:

1. Any tourist overstaying in Nepal without renewing the visa in time can regularise the visa by paying the following penalty of US\$ 3 per day

## 4.2.2 Non-tourist Visa for Carrying out the Feasibility Study

Foreign Visitors, wishing to undertake research and study with a purpose of investing in Nepal, may be granted a non-tourist visa by the Department of Immigration for a maximum period of 6 months on recommendation of the DOI. For obtaining this visa, the prospective investor should apply to DOI in the prescribed format (Appendix–15) along with the following documents:

- i) Bio-Data of the applicant
- ii) Notarised copy of the passport with the last visa
- iii) Brief description of the project in which research and study will be undertaken.
- iv) Photocopy of the citizenship certificate of the Nepalese investor, if the proposed industry is going to be established as a joint venture.

After obtaining the recommendation from DOI, they need to apply to the Department of Immigration, online at http://www.nepalimmigration.gov.np, in the prescribed format (Appendix – 16) along with the following documents:

- 1. Passport size photograph
- 2. Recommendation letter from DOI
- 3. Bio-Data of the applicant
- 4. Photo copy of the passport with the last visa

The charge for this category of visa is as follows:

• US \$ 60 per month

# 4.2.3 Non-tourist visa for Expatriates

If required skilled manpower is not available locally, industry can employ foreign nationals by obtaining work permit. Such expatriate personnel working in the industries will be granted a non-tourist visa for duration of one year at a time on recommendation of DOI with recommendations of Department of Labour and the Home Ministry. The work permit for such persons can be provided for up to a period of 5 years on annual renewal basis.

For obtaining the recommendation letter from DOI to get this visa, the industry should apply to DOI in the prescribed format (Appendix -15) along with the following documents:

- i) Copy of the Agreement between the industry and expatriate
- ii) Progress report of the industry
- iii) Bio-Data of the expatriate personnel (mainly describing the experience in the related industry) and academic certificates
- iv) Notarised copy of the passport with last visa
- v) Name list of Nepalese workers who will be trained from the expatriate
- vi) Industry registration certificate
- vii) Copy of vacancy announcement advertised in national daily

The charges for this category of visa are:

- First Year US \$ 60 per month.
- Second Year onwards US \$ 100 per month

### 4.2.4 Business Visa

Foreign investors and/or his/her authorised representative and their dependents will be granted a business visa for up to a period of five years at a time on recommendation of DOI. The criteria of visa-period recommendation will be as set by the DOI. Various parameters such as investment level, financial performance, employment generation, income tax paid, area of investment etc. will be analysed prior to recommending the visa.

For obtaining this visa, the concerned industry should apply to DOI in the prescribed format (Appendix -14) along with the following documents:

- i) Notarised copy of the passport with last visa
- ii) Proof showing investment made in the company.
- iii) Industry registration certificate
- iv) Progress report of the industry including the current status
- v) Certificate of relationship with the dependents.
- vi) In case of an authorised representative, a letter authorising representation for the foreign investor and the photocopy of passport.
- vii) Contact address and telephone number of the investor

Once the recommendation letter is obtained from DOI, the investor or the authorised representative may apply to the Department of Immigration, online at http://www.nepalimmigration.gov.np, in the prescribed format (Appendix-16) along the with the following documents online at http://online.nepalimmigration.gov.np/

- i) Passport size photograph,
- ii) Recommendation letter from DOI
- iii) Certificate of Incorporation
- iv) Copy of the temporary/permanent account number (PAN)

- v) Copy of the share certificate (in case of equity investment)
- vi) Copy of the passport with last visa
- vii) Industry registration certificate
- viii) Bio-Data of the passport holder

However, for the visa extension the following documents are to be submitted to the Department of Immigration by online at http://online.nepalimmigration.gov.np/

- i) Passport size photograph,
- ii) Recommendation letter from DOI
- iii) Copy of the tax clearance certificate
- iv) Copy of the passport with last visa
- v) Bio-Data of the passport holder

The charges for this category of visa are:

For the investments less than Rs. 10 million

- Multiple entry, US \$ 30 per month or,
- Multiple entry, US \$ 300 per year or,
- multiple entry US \$ 1000 for 5 years.

For the investments Rs. 10 million to Rs. 100 million

- US \$ 10 per month or,
- Multiple entry, US \$ 100 per year or,
- Multiple entry US \$ 300 for 5 years.

No visa fee for investments more than Rs. 100 million.

### Criteria for 5 years Business Visa (as approved on 2072/6/1)

- 1. The documents required for the 5 years visa are as follows:
  - a) Application for the visa recommendation
  - b) Financial Audit Report of the last fiscal year
  - c) Tax Clearance Certificate of the last fiscal year
  - d) Updated Share Book endorsed by the Office of Company Registrar's Office
  - e) Photocopy of the Passport
  - f) Progress Report of the industry
- 2. The industry will be inspected at site by the Department.
- 3. 5 year visa can be recommended if the industry is in operation and one of the followings criteria is met.
  - a) If the investment by an individual investor is at least US\$ 200,000. In case of company, additional representative will be recommended for each additional investment of US\$200,000.

OR

b) 1 investor will be recommended for 5 years visa if the average income tax paid by the company in the last 3 years is at least Rs. 200,000; additional investor will be recommended for each additional Rs 100,000 income tax paid,

OR

c) 1 investor will be recommended for 5 years visa if permanent employment is given to at least 30 people; additional investor will be recommended for each additional 15 employment,

OR

- d) 1 investor will be recommended for 5 years visa if average export of last 3 years is Rs. 10,000,000 or more; additional investor will be recommended for each additional Rs 10,000,000 of export
- 4. 5 years visa will also be recommended to the dependent of the investors.
- 5. If the industry is not in operation, 5 years will be recommended to an individual if the investment is more than US\$500,000. For the representative of an investing company, the investment amount by the company is at least US\$3,000,000. Maximum 5 representatives may be recommended for the 5 year visa.
- 6. 5 years visa may be cancelled if the industry does not submit annual Audit report and Tax Clearance certificate on regular basis.
- 7. 5 years visa may be cancelled if there is anything wrong found during the surprise visit of the industry.
- 8. 5 years visa may be recommended to the representative of an individual investor if the investment made is at least US\$500,000.
- 9. The industry must be operation for the last 3 years except for criteria 3(a), 3(c) and 5.
- 10. If an industry meets more than one criterion, the number of 5 years visa will be recommended to the investors accordingly.
- 11. The above criteria will also be followed during the renewal of the 5 years visa.
- 12. The applicant must be present personally at DOI during the visa recommendation process.

### 4.2.5 Residential Visa

Foreign investor making an investment equivalent to more than US \$ one hundred thousand, at one time and in convertible foreign currency, will be granted a residential visa on recommendation of DOI. This visa can be granted for one year at a time. For obtaining this visa, the concerned industry should apply to DOI along with the following documents:

- i) Notarised copy of the passport with last visa
- ii) Proof showing investment made: equivalent to more than US \$ one hundred thousand in one time in convertible foreign currency.
- iii) Industry registration certificate
- iv) Progress report of the industry including the current status
- v) Certificate of relationship with the dependents.

However, if investor, making a lump sum investment equivalent to more than US \$ one hundred thousand in convertible currency, happens to be a company, only one share holder authorised by that company and his dependents will be granted a residential visa.

Once the recommendation letter is obtained from DOI, the investor or the authorised representative may apply to the Department of Immigration, online at http://www.nepalimmigration.gov.np, in the prescribed format (Appendix-16) along the with the following documents:

- i) Passport size photograph,
- ii) Recommendation letter from DOI
- iii) Tax clearance certificate
- iv) Copy of the passport with last visa
- v) Industry registration certificate
- vi) Bio-Data of the passport holder

However, for the purpose of visa extension the following documents are to be submitted to the Department of Immigration:

- i) Passport size photograph, 2 nos
- ii) Recommendation letter from DOI
- iii) Copy of the tax clearance certificate
- iv) Industry registration certificate
- v) Copy of the passport with last visa
- vi) Bio-Data of the passport holder

The charge for this category of visa is US \$ 700 per year for the first time and US \$ 1200 per year for each renewal.

# CHAPTER FIVE EXPORT AND IMPORT

# **5.1.** Main Features of the Export Policy

Government has adopted following policy measures to promote the export of industrial products from the country:

- a) Licenses are not required for the export of products other than banned items (such as articles of archaeological and religious importance, conserved wildlife and related articles, drugs as defined in single convention on narcotics, 1961), articles related to explosive materials, and material required for the production of arms & ammunition, industrial raw materials (such as raw leather, raw wool, all type of imported raw materials, parts, capital goods) and other goods (such as mamira, log & timber), or quantitatively restricted items as notified by Government in the Nepal Gazette from time to time. In addition to above, all type of goods imported from the countries other than India are also prohibited to be exported to India.
- b) In the case of quantitatively restricted products, export license will be issued in consultation with the private sector.
- c) Container service including the bonded warehouse system & duty drawback scheme has been continued. Under the duty drawback scheme, import duty paid on the import of raw materials and intermediate goods required for the production of exportable products are fully refunded taking into consideration of the actual use.
- d) Dry port at Birgunj has come into operation. Trains of Indian Railway come to the port from Calcutta every week. The service will be extended twice a week from July 2005 onwards.
- e) Small exporters with relatively weak financial position can sell their products to the Export Promotion House (EPH). The duties and taxes levied on the production of goods sold to such EPH will be refunded to them.
- f) Exports are charged minimal taxes.
- g) No quantitative restriction are imposed on the exportable products carried by tourists while returning from Nepal

# **5.2.** Incentives in Export Trade

Industries can avail numerous provisions targeted for boosting export trade such as passbook, bonded warehouse, bank guarantee.

Custom duty and VAT can be refunded to the industries manufacturing and exporting manufactured goods, if they have not availed the facilities mentioned in the previous paragraph.

Nepal Rastra Bank provides foreign exchange facilities to exporters for attending the trade fairs and exhibitions, trade mission, and for advertising about the Nepalese exportable goods abroad

Trade Promotion Centre (TPC) provides the following services for the export promotion:

- Develops new ideas for export; matching customers abroad with Nepalese exporters.
- Arranges and assists Nepalese participation in International Trade Fairs and Exhibitions, arranges visits of foreign trade delegations.
- Organises training programmes, workshops, and seminars.
- Provides expert advice on markets and products information.

# 5.3. Existing Procedures and Documents Required to Export

Only registered firms/companies can participate in export trade. There are three types of firms/companies, namely, Sole Proprietorship, Partnership, and Private/Public Limited Company. However, registered industries automatically qualify to export their products.

Every export consignment can be exported through Tribhuvan International Airport, Foreign Post Office, and the border Customs Offices. All consignments accompanied by following documents should be delivered to the custom post for inspection and clearance.

#### By Air Freight

- 1. Customs Declaration Form (*Niryat Pragyapan Patra* -yellow form).
- 2. Copy of Export License, if applicable.
- 3. Commercial invoice
- 4. Certificate of Origin/ GSP certificate.
- 5. Copy of letter of credit or Advance payment statement from bank.
- 6. Foreign Exchange Declaration Form (FEDF).
- 7. Packing list.
- 8. Photocopy of income tax registration certificate.
- 9. Airway Bill.
- 10. Authorisation Letter.

# By Surface Freight

In addition to those specified under Air Freight and except No.9, the following documents are required:

- 1. Transport Manifesto, one copy per truck.
- 2. Customs Transit Declaration (CTD)
- 3. Transit Declaration Invoice (TDI): For goods in transit, via India/Bangladesh, to a third country destination.

#### **By Parcel Post**

For Sample Goods

- 1. Customs Declaration Form.
- 2. Certificate of Origin or/ GSP Certificate, if applicable.
- 3. Authorisation Letter to Customs Department.
- 4. Commercial goods may be dispatched by parcel post.
- 5. Documents are required as for Air Freight.
- 6. Parcels should not exceed 10 Kg for Air Mail and 20 Kg for Surface Mail.

In addition to the documents listed above, special documents are required for some specific export goods such as ready-made garments exports to USA, Visa stamp from National Productivity and Economic Development Centre is essential.

# 5.4 Import Policies and Arrangements

Imports of all products other than banned or quantitatively restricted items such as (a) products injurious to health (drugs like opium & marphia, liquors content more than 60% alcohol), (b) arms & ammunition, and explosive materials (such as items required for production of explosive materials, guns & bullets of the gun), (c) communication equipment, (d) valuable metals and jewelleries, and (e) beef and beef products, are allowed to be imported without license.

In addition to Nepal Rastra Bank, commercial banks make the foreign exchange available at the rate fixed by the market mechanism for the payment of all imported goods including industrial raw material, spare parts and services and for payments of foreign loans and interests of the non-government sector.

# 5.5 Export of Industrial Products to India

For the preferential entry into India the industrial products must comply with conditions mentioned in the Treaty of Trade between Government of Nepal and The Government of India. As per the treaty, all the products manufactured in Nepal, with the following exceptions, are eligible for preferential entry into India.

- a) Alcoholic liquors/beverages and their concentrates except industrial spirits
- b) Perfumes and cosmetics with non -Nepalese/non Indian brand names
- c) Cigarettes and tobacco
- d) Industrial products, which involve simple operations such as assembly of parts/repacking/dirt cleaning/ cutting etc.
- e) Industrial products of third country origin

The preferential entry implies that no custom duty shall be applicable to the goods manufactured in Nepal that enter into India. Only the taxes, that are applicable to the local products in India, are applicable to those industrial products.

Industries desirous of exporting their products to India may apply to the Federation of Nepal Chambers of Commerce and Industry (FNCCI) or its local body or the Chamber of Commerce, in prescribed format as given in Appendix-17 to get the Certificate of Origin (CO). This certificate essentially certifies that the particular industrial product is manufactured in Nepal and entitled to preferential entry to India.

# PART - III

# **General Information to the Investors**

# CHAPTER SIX INFRASTRUCTURE AND UTILITIES

# 6.1 Land and Factory Shed

# 6.1.1 Land and Factory Shed in the Industrial District and in Special Economic Zone (SEZ)

Space and Factory shed are available in limited numbers in Industrial Districts at Patan, Balaju, Bhaktapur, Hetauda, Dharan, Pokhara, Butwal, Birendranagar, Dhankutta, Nepalgunj and Rajbiraj managed by Industrial District Management Ltd., located at Balaju, Kathmandu. SEZ and Industrial Districts provide developed land on rent and other utility facilities at reasonable rates. Investors wishing to set up industries in these SEZ/Industrial Districts are required to apply to the SEZ office/Manager of the Industrial District with a copy of industrial license, details of land and facilities required and detailed drawings of the proposed lay-out plan for covered and uncovered area.

# 6.1.2. Land and Factory Shed outside Industrial District

- a) Industries can also be set-up outside the industrial district. In this case, the investor himself has to arrange for land and other utility facilities from the concerned agencies.
  - A location where a particular category of industry is allowed (or not allowed) to establish is given in Appendix-18.
- b) Foreign nationals are not permitted to own land and building in their individual names. However, foreign investors can purchase the land and building in the name of the company after incorporating the company at Company Registrar's Office.
- c) Services of local real estate dealers can be used for acquiring land. Local partner, if associated, can be helpful in this regard. After identifying the land, it has to be registered at local office of the land revenue department.

# **6.2** Electricity Connection

The company has to apply to the local office of the Nepal Electricity Authority in a prescribed form, as shown in Appendix-19, for electricity connection along with the following documents.

- 1. Copy of the Ownership certificate of the land and building. (In case of building constructed in the leased land or rented land, agreement with the owner in a prescribed form should be attached).
- 2. Copy of certificate of incorporation.
- 3. Copy of Industry Registration Certificate.

The prevailing electricity tariff rates for industries, effective from June 2016 are as follows. One can choose one of the following two options for paying the electricity bill.

# Option I

All Amounts in NRs.

	<u>Sectors</u>	Demand Tariff/KVA per month	Energy Tariff/Unit
a) Lowe	er Voltage (230/400V)		
i)	Rural and Cottage Industries	55.00	6.50
ii)	Small Scale Industries	100.00	8.00
b) Medi	ium Voltage (11 KV)	230.00	7.20
c) Medi	ium Voltage (33 KV)	230.00	7.00
d) High	Voltage (66 KV and above)	220.00	6.25

# **Option II (Time of Day Tariff)**

All Amounts in NRs.

		Demand	Energy tariff/Unit			
		tariff/KVA	Peak Time	Off Peak Time	Other Time	
		per month	5 pm to 11pm	11 pm to 5 am	5 am to 5 pm	
a)	High Voltage (66 KV and	220.00	7.75	3.30	6.25	
	above)					
b)	Medium Voltage (33 KV)	230.00	8.50	4.20	7.00	
c)	Medium Voltage (11KV)	230.00	8.75	4.30	7.10	

Note:- Lower voltage means 230/400 Volt.

Medium voltage means 11 and 33 KV.

High voltage means 66 KV and above.

# CHAPTER SEVEN FACILITIES AND INCENTIVES

### 7.1 Introduction

Industries established with foreign investment in the form of joint venture or wholly foreign owned units are entitled to get all the facilities and incentives stated in the IEA and the FITTA, the details of which is given in Appendix- 20. The FITTA provides for the various repatriation facilities as mentioned in the earlier chapter.

The facilities and incentives available to the industries have been spelt out in the Section 15 of the Industrial Enterprises Act, 1992. Cottage industries, as listed in Appendix-21, are exempt from sales tax, excise duty and income tax. Moreover, the government can also grant additional facilities to the national priority industries, as listed in Appendix-22. The procedure for obtaining facilities and incentives stipulated in said Acts are discussed below:

# 7.2 Income Tax Exemption

Corporate tax, in general, in Nepal is 25% of profit. However, it shall not exceed 20 percent of profit for manufacturing industries other than industries manufacturing cigarettes, bidi, cigar, tobacco, alcohol and beer.

For the investments of more than Rs 1 billion and employing more than 500 people throughout the year, there is 100% income tax exemption for 5 years and 50% income tax exemption for the next 3 years from the operation date.

For the investments of more than Rs 2 billion in the Tourism industry or in International Airlines company, there is 100% income tax exemption for 5 years and 50% income tax exemption for the next 3 years from the operation date.

For the person or institution that gets the operation/transmission/distribution license within April 2024, there is 100 % income tax exemption for the 10 years and 50% income tax rebate for the next 5 years.

There is a 5% income tax on dividends earned out of investment in any industry. And, export earnings for the manufacturing industries are taxed with 25% rebate.

#### 7.3 Income Tax Deduction

The Industrial Enterprises Act provides for income tax rebate of 30, 25 and 20 percent for the industries other than cigarette, bidi, alcohol and beer established and operating in remote, undeveloped, underdeveloped areas of the country respectively. A list of remote, undeveloped and underdeveloped region is given as Annex-23. In order to enjoy this facility, the concerned industry must submit a certificate showing that it was operational in that particular area during the period.

Industries are allowed to calculate the depreciation on the fixed assets by adding one-third to the rate of depreciation allowed under the existing income tax laws. Depreciation rate as per income tax rule is given as Annex-24.

Industries other than manufacturing cigarettes, bidi, cigar, tobacco, alcohol, beer, saw mill and catechu, utilising more than 80 percent or more of the local raw materials for their production and employing all the manpower from among Nepali citizens are granted a rebate at the rate of ten percent of the income tax.

If a single industry provides direct employment to six hundred or more Nepali citizens round the year, it will be, in addition to other facilities, granted and additional income tax rebate at the rate of ten percent for that year. The concerned industry must obtain a certificate showing the number of direct employment from the Department of Labour.

Industries are also entitled to a reduction of up to 50 percent from the taxable income for the investment on pollution control process and equipment. The amount spent on such process or equipment must be certified by the registered auditor of the company.

Industries are allowed to capitalise the pre- operation costs incurred by the industry for skill development and training.

After an industry comes into operation, 10 percent of the gross profit is allowed to be deducted against taxable income on account of expenditure related to technology, product development and efficiency improvement. The industry must submit the details of the above expenditure certified by the registered auditor of the company.

While assessing taxable income, up to 5 percent of gross income spent for advertisement of the products, promotional services, hospitality and any other similar expenses are allowed to be deducted.

# 7.4 Concessional Rate of Custom Duty

Manufacturing industries importing plant, machinery and equipment required for direct production process falling under the chapter 84 of the harmonised custom classification with the duty rate of 5 percent are given 80 percent rebate on the custom duty and full exemption from any sales tax.

# 7.5 Excise Duty Rebate and Refund

Industries established and operating in the remote, undeveloped and underdeveloped areas, as mentioned in the Appendix-23, are entitled to 35, 25 and 15 percent rebate in the excise duty respectively for a period of ten years from the date of operation. For getting this facility the concerned industry should produce a certificate stating that the industry is operating in the said area during the period.

If any industry utilises locally available raw materials, chemicals and packing materials etc. on which excise duty or sales tax or both are already imposed, such duty and tax are refunded or adjusted against the payment of such tax and duty to be made by the industry. It is also possible to obtain these raw materials, chemicals and packing materials from the manufacturer directly without paying the excise duty and the sales tax. However, the quantity of such material must be justified and must be recorded with the Inland Revenue Department.

# 7.6 Duty Draw-back

Any duty or taxes levied on the raw materials, auxiliary raw materials etc. used for producing goods for export are entitled to get refund of these duty and taxes based on the quantity of export. The application for this must be submitted within a year of the export date. The application must include the completed form, given in Appendix – 25, along with all the original documents relating to

- a) Custom declaration form for the import of raw materials (*Aayaat Pragyapan Patra*)
- b) Receipt of the duty payment
- c) Calculation of the raw material uses
- d) Sales invoice
- e) Certificate of receipt of payment
- f) Copy of the agreement with the buyer

The duty draw-back facility is also available if the industry sales its products within Nepal in convertible foreign currency. The duty draw-back facility will not be available if the industry does not apply for the same within a year of the date of export or deemed export.

# 7.7 Bonded warehouse facility

The duty drawback facility is available to the industries on the quantities of raw materials imported and used for the production of goods for export. Export oriented

industries may obtain the facility of bonded warehouse. The raw materials can be imported just by entering into a passbook without paying any custom duty or sales tax. Those raw materials are deducted from the passbook upon export of finished product. However, the industry must also submit a bank guarantee, which must be sufficient to cover the duties. The finished product must be exported within 10 months of import of raw materials. The industry in order to avail this facility must apply to the Department of Custom along with the following documents:

- a) Company registration certificate
- b) Memorandum and Articles of Association
- c) Industry registration certificate
- d) L/C copy for input of raw materials
- e) Lease contract if the building for industry is on rent and land registration certificate if company owns the land.
- f) Recommendation from Garment Association if the industry is a garment unit.
- g) Bank guarantee

# 7.8 Opening of Foreign Currency Account

Foreigners and companies can open and operate foreign currency account in any of the commercial banks in Nepal. Export oriented industrial companies can also open Foreign Currency Account. Industries incorporated as 100 percent foreign owned or as a joint venture may also open a foreign currency account to deposit the equity share of the foreign party in convertible currency. This can be used only to import equipment and plants as well as other fixed assets necessary for the industry.

# CHAPTER EIGHT MISCELLANEOUS INFORMATION

#### 8.1 Factor Costs

For the quick reference to the potential investors, the factor costs of some of the key activities are given in Appendix -26.

### 8.2 Submission of Production Data to DOI

All the industries producing the goods and services are required to submit the annual production data to DOI in the prescribed format, as given in Appendix-27.

# 8.3 Determination of Raw Material Consumption Norms

DOI has prepared the raw material consumption norms of various products. Such norm is essential for various purposes such as for export to India, to avail bonded warehouse facility, tax assessment and so on. If the DOI has not yet prepared the norm for the particular product, the concerned industry may apply to DOI in the prescribed format, given as Annex-28, along with the following documents:

- 1) Industry Registration Certificate
- 2) Production Process including flow chart indicating waste sources
- 3) Detailed list of plant & machineries
- 4) Production and material consumption data for three years

# 8.4 Name and Address of Some of Useful Institutions in Nepal

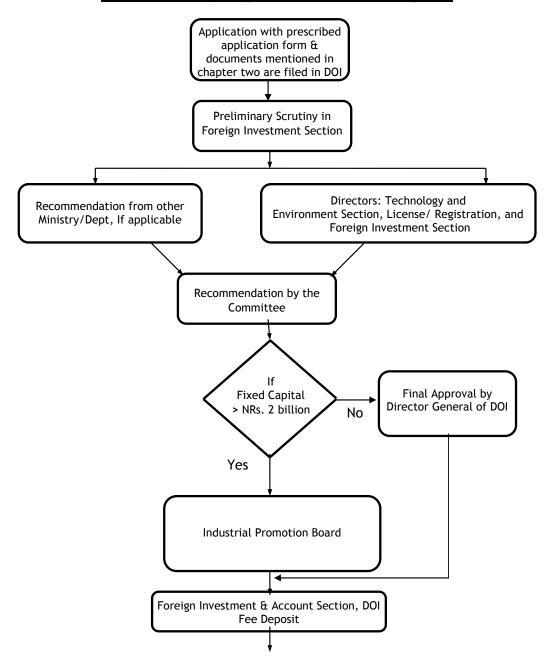
The names and addresses of some of the useful institutions are given as Annex-29. The existing as well as potential new investors may refer to it if they need further clarification or information regarding the investment or operation of their industry.

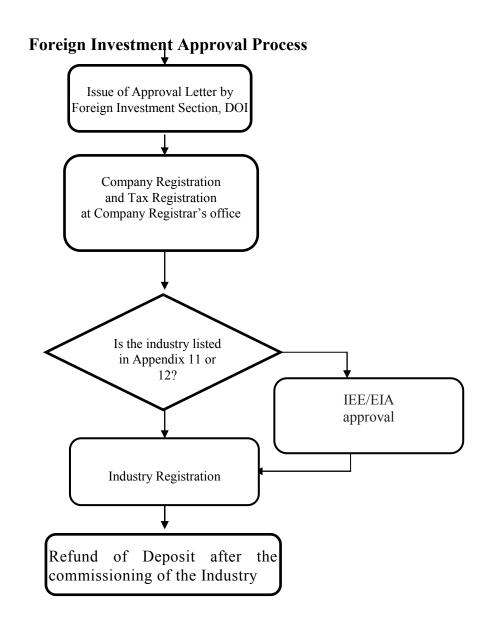
# 8.5 Bibliography

A list of reference materials used in preparing this manual is given as Annex-30. For further clarification/information, the investors may also refer to them directly.

# Appendix - 1

# <u>Pre-Investment Approval Procedure</u> <u>of New Foreign Equity Investment Proposal</u>





Industry Registration/Tax Company Registration Registration Commissioning of Industry Industrial Promotion Approved by Board Foreign Investment Approval Process Yes Issuance of FDI Approval Director General of DOI Application at DOI Fixed Capital\ Approved by Letter S å Application at IB Fixed Capital Start

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# <u>Application Form for Foreign Investment – "A"</u>

То						
The	Director General,					
Depa	artment of Industries					
Trip	ureshwor, Kathmandu, Nepal.					
Dear	· Sir					
Dear	on,					
We	are interested to set-up a	iı	ndustry as per	the Foreign Inve	estment and To	echnology
Tran	sfer Act 1992. The highlights of the pro-	oject report	t are given bel	ow. We, therefor	e, request you	to kindly
gran	t necessary approval to establish the prop	osed projec	ct.			
1.	Objective of the Project					
SN	Description of Product/ Services	Annua	al Capacity*	Gross Sales	Potential	Market
~	(including by-product)		p	Revenue	- %	
		Unit	Qty	- Rs.	Domestic	Export
						-
* D		.0 0	1 1			
* Ba	sed on working days, sh	11fts of	hours each	l.		
2.	Proposed Location					
	Troposeu Escucion					
	Zone, District	, Mun	icipality/VDC-		, Ward.	
3.	Scale of the Project	Small		Medium	Lar	ge
4.	Proposed Legal Status			. —		
٦.	Troposed Legal Status		Private Limite	ed [] ]	Public Limited	

# 5. Estimated Project Cost

SN	Description	Amount - Rs.	Remarks
A	Fixed Asset Investment		
1	Land & land development (Area)		
2	Building and civil works		
3	Machineries & equipment		
4	Furniture, fixture, and office equipment		
5	Vehicle		
6	Pre-operating expenses		
7	Other fixed assets, if any		
	Total Fixed Asset Investment		
В	Working Capital Requirement		
	Total Project Cost		

# 6. Source of Finance

		Source of Finance						
CM	Investment	Equity			Loan			
SN	Category	Nepali Party	Foreign Party		Domestic	Foreign Sources-		
		- NRs.	Amount	Currency	Sources - Rs	(in)		
1	Fixed Asset							
2	Working Capital							
3	Total Investment							
	(in %)							

If any	inve	stment	will be in k	ind, please	specify ar	nd attach th	ne detailed	l list (prior	approval	of the	Departmen	t is
must	in	such	instances)									

# 7. List of Machineries & Equipment

SN	Name*	Unit	Q'ty	Amount – NRs.	Source (Local/ Indian/ Third Country)

<sup>\*</sup>If necessary, production process and process flow charts will have to be submitted.

# 8. Annual Raw Materials Requirement (at 100% capacity utilisation)

	Raw Material, Auxiliary raw	Annua	l Requirement	Rate	Amount	Source
SN	materials, packaging materials	Unit	Quantity	– Rs/Unit	– Rs.	(Local/ Indian/
	etc.			rts/Omt	TO.	Third Country)
	Total					

# 9. Utilities Requirement

SN	Utilities		al Requirement or capacity)	Source
		Unit	Quantity	
1	Electricity	KVA		
1	Electricity	Unit		
2	Fuel (Diesel, LDO, Furnace oil, coal,			
	rice husk etc.)			
	•			
	•			
	•			
	•			
	•			
3	Water			
4	Others			

10.	U. Type of Joint Venture Agreement entered (Please tick mark where applicable)									
	Equity Investment		Loan Investment							
	Technical Assistance		Management							

# 12. Estimated Exchange Facilities (Convertible Currency) Required

		Amount – I	Remarks	
SN	Cost Head	One time expense	Annual Requirement	
1	Raw Materials			
2	Machineries			
3	Royalties (at 100% capacity utilisation)			
4	Salaries to expatriates			
5	Others			
	Total			

# 13. Estimated Employment Generation (Numbers)

SN	Description	Local	Foreign	Total	Remarks
1	Staffs (administrative)				
2	Staffs (Technical)				
3	Labour				
	Highly skilled				
	Skilled				
	Semi-skilled				
	Un-skilled				
	Total				

14.	Estimated period between the date of approval of foreign investment and the commencement of
	operation (also specify if the envisaged investment, mentioned in Section 4 above, will be made in
	phases)

#### 15. Environmental Consideration

I/We understand that as per the Environmental Protection Act 2053 and Environmental Protection Regulation 2054, the necessary environmental procedures will be complied with prior to the registration of this industry.

# 16. Applicant/s' detail

	Applicants	
	Local (if applicable)	Foreign
Name of the company/person		
Address		
Address		
Telephone		
Fax/website		
e-mail address		
Contact person		
Signature		
Date		

# 17. Documents Attached<sup>3</sup>

Project Report : 3 copiesJoint Venture Agreements : 3 copies

- Copy of passport of foreign party/or certificate of incorporation of the foreign investing company
- Citizenship certificate of local party/ or certificate of incorporation of local investing company
- Bio-data of the foreign investor with photograph/or company profile of the investing company
- Financial credibility of the foreign party issued by a bank of home country/domiciled country
- Letter of Authorisation, if applicable

<sup>&</sup>lt;sup>3</sup> This application form can also be downloaded from <a href="http://www.doind.gov.np">http://www.doind.gov.np</a>

# **Suggested Content of the Project Report**

The project report should include:

- a. Executive Summary of the Project or Project Highlight
- b. Project background
- c. General introduction to the proposed project
- d. Product/service description
- e. Introduction of the promoters
- f. Market Aspects
  - 1. Introduction
  - 2. Target Market
  - 3. Current market status of the proposed products/services
  - 4. Capacity determination of the proposed venture
- g. Technical Aspects
  - 1. Description of production process along with the 'Flow Chart' of the manufacturing process, if applicable.
  - 2. Detailed list of machinery and equipment required to run the project in full capacity
  - 3. Sourcing of machineries (whether in the form of equity or local purchase or import)
  - 4. Description of project inputs (including name and annual quantity requirement when run in full capacity): raw materials, power, water, fuel
  - 5. Brief description of environmental issues that may arise due to establishment of the proposed venture
  - 6. Manpower requirement (when run in full capacity): category and number of direct and indirect labour.

# h. Financial Aspects

- 1. Details of Fixed Asset Investment, which comprises mainly the following aspects of investment
  - Land & land development
  - Building & civil works
  - Plant & machineries
  - Furniture, fixtures and office equipment
  - Vehicles
  - Pre-operating expenses
  - Other assets, if applicable in a specific project

- 2. Details of Annual Operating Costs and Expenses
- 3. Details of Working Capital Requirement
- 4. Details of Sources of Funds (equity/loan/domestic/foreign)
- 5. Details of Sales Revenue
- 6. Computation of Break-even point
- 7. Computation of IRR or Return on Investment or Return on Equity
- 8. Computation of National Benefits from the Project e.g. value addition [VA= (FOB Price-Cost of imported materials & utilities)/ FOB Price\*100].

# Model Joint Venture Agreement (JVA) for the Equity Participation

The joint venture agreement should clearly & specifically mention, among others, the following:

#### a. Preamble

- 1. Name & full address of all parties (local and foreign) if investors are individual.
- 2. Name & full address of the company, and the name & designation of the person representing the company if the investor is a company.
- b. Name and Objectives of the company (including proposed name of the company, if any).
- c. Source and Structure of Capital. Equity contribution of each party in Rupees and in percentage of total shares issued.
- d. Mode of equity or loan contributions -whether in cash and/or in kind (machineries). If in cash, it should be made in convertible foreign currency/Indian currency through proper banking channel.
- e. Representation in the Board
- f. For transfer of shares or for any modification in the agreement, prior approval of DOI.
- g. Arbitration -

For industries with fixed assets investment of upto NRs. 500 millions, if the dispute can not be settled by mutual consultations in the presence of the DOI, it shall be settled by arbitration in accordance with the prevailing arbitration rules of the United Nations Commission on International Trade Law (UNCITRAL). The arbitration should be held in Kathmandu. The laws of Nepal shall be applicable in arbitration.

For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled as mentioned in the foreign investment agreement.

h. Governing Law - Governing Law should be the law prevailing in Nepal.

- i. Language of the Agreement The language should either be Nepali or English.
- j. Date Date of Agreement and date of effectuation of the agreement
- k. Witness The signature of each investor should be attested by one witness.

In line with the aforesaid guidelines, a model joint venture agreement is suggested as under.

#### MODEL AGREEMENT

THIS AGREEMENT is made and entered into as of the ..... day of ....., 20..., by and between (Name of the domestic company) duly organised and existing under the laws of Nepal (hereinafter referred to as "X"), with its main office at..... (Address of domestic investor), and ............. (Name of the foreign investor) hereinafter referred to as "Y") duly organised and existing under the laws of the.... (Nationality/Country of foreign investor), with its main office at ..... (Address of the foreign investor).

#### WITNESSETH:

WHEREAS, X is engaged in the business of	. in Nepal
WHEREAS, Y is engaged in the business of	. in (Country of the foreign investor);
WHEREAS, X and Y desire to establish a new joint ve;	enture company in Nepal for the purpose of

NOW, THEREFORE, in consideration of the premises and mutual covenants herein set forth, X and Y agree as follows:

#### **Article 1.** Formation of New Company

- 1.1. The parties, immediately upon the effectuation of this Agreement, shall form and establish a company, which will be jointly owned and managed by the parties hereto (hereinafter referred to as the "New Company"), pursuant to the laws of Nepal.
- 1.2. The Name of the New Company shall be ...... or such other name agreeable to the parties and the Company Registrar's Office in Nepal.
- 1.3. The head office of the New Company shall be located at ......, Nepal; branches and other business offices, etc., may be established anywhere within ...... Nepal ....., as required.

1.4. The parties hereto shall consult and co-operate with each other as to the procedures and particulars of the establishment and registration of the New Company.

# **Article 2.** Business Purpose

The business purpose of the New Company shall be as follows:

- (a) Manufacture and sale of ...... (Description of products/service);
- (b) Any and all business activities incidental to the foregoing objectives.

# **Article 3. Articles of Incorporation**

The New Company's Articles of Incorporation (hereinafter referred to as the "Articles of Incorporation") shall be as agreed to by the parties hereto and approved by the Company Registrar's Office. If any discrepancy is found between this Agreement and the Articles of Incorporation, the parties shall amend the Articles of Incorporation to make them be in accordance with this Agreement.

# Article 4. Amount and Ratio of Capital Contribution by Each Party

4.1. The total project cost of the proposed venture and the total equity contribution will be as follows:

Total Project Cost : NRs. ...........
Total Equity : NRs. .........

4.2. The total amount of capital contribution which shall be made to the New Company by the parties hereto, and the number of shares of stock of New Company to be issued to each party, and the ratio of the equity interest in New Company of each party shall be as follows:

X : <u>NRs...</u> (....shares)....% Y : <u>NRs...</u> (....shares)....% Total : <u>NRs</u> (....shares)...100%

4.3. At the time of incorporation, the parties shall contribute the initial capital of NRs. ....., according to the ratio as prescribed in the preceding paragraph 4.2.

#### Article 5. Kind of Shares

Any and all shares issued by the New Company shall be common stock of one kind, in non-bearer form, at a par value of NRs. ..... per share, with full voting rights.

# **Article 6.** Subscription for Shares

- 6.1. the parties hereto shall subscribe for the shares of the New Company pursuant to the provisions of Article 4.2 and the total subscription amount shall be paid within ......... days from the effectuation of this Agreement.
- 6.2. X shall make its contribution in cash and /or in kind.
- 6.3. Y shall make its contribution in convertible foreign currency/Indian rupees in an amount equivalent to NRs...... through proper banking channel<sup>4</sup>.

#### **Article 7.** Transfer of Shares

- 7.1. Neither party shall encumber the shares or make them available as the object of other rights without the prior consent of the other party hereto.
- 7.2. If either party desires to transfer its shares in the New Company, it shall notify its intention and the terms and conditions of the intended transfer to the Board of Directors. Immediately upon receipt of such notice, the Board of Directors shall give notice to the remaining shareholders requesting that they confirm whether they intend to purchase such shares. If the notified remaining shareholders desire to purchase offered shares, such shares shall be divided among the remaining. If all the notified remaining shareholders do not declare their wish to purchase such shares under the offered terms and conditions within .... days after the receipt of said notice, or they refuse to purchase such shares, then the party desiring to transfer is free to transfer its shares, provided, however, that the terms and conditions of the offer (including, but not limited to, prices) shall not be more favourable than those offered to the remaining shareholders.
- 7.3. The third party transferee shall submit to the other party of this Agreement and the New Company a written oath stating that the transferee agrees to be governed by all of the terms and provisions of this Agreement and to be fully bound by the terms thereof, assuming all obligations of the party from which it has purchased the shares.
- 7.4. The notification of intention to transfer the shares and terms and conditions of such transfer to be given under the preceding paragraph shall be done in writing.
- 7.5. Any share transfer under this Article shall be subject to necessary governmental validation or approval in Nepal.

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<sup>&</sup>lt;sup>4</sup> If the Party Y intends to make its contribution in the form of machineries and equipment, the detailed list of the same including the price should form the integral part of this agreement.

# Article 8. Pre-emptive Rights.

- 8.1. The parties hereto shall have pre-emptive rights in proportion to the number of shares held by each of them with respect to any new issuance of shares of the New Company. However, upon the consent of all shareholders, the pre-emptive rights may be exercised in a ratio other than the shareholding ratio.
- 8.2. If either party does not wish to exercise its pre-emptive rights in whole or in part, such party shall notify the Board of Directors of such intention within ..... days from the day of the allocation of new shares. In this case, the other party shall have the pre-emptive right to such unsubscribed new shares.
- 8.3. New shares to which none of the parties hereto have subscribed shall be preferentially allocated to persons who have agreed to accept all of the terms and conditions hereunder, pursuant to the conditions set by the Board of Directors.

#### **Article 9.** General Meeting of Shareholders

Except as otherwise provided in the Articles of Incorporation, resolutions of the General Meeting of Shareholders of the New Company (hereinafter referred to as the "General Meeting of Shareholders") shall be adopted by an affirmative vote of a majority of the shares represented at a meeting where shareholders representing more than fifty percent of the total number of shares issued and outstanding are present.

#### Article 10. Board of Directors

Each of the parties hereto will exercise its respective voting rights in the New Company and take such other steps as are necessary to ensure:

- 10.1. The Board of Directors of the New Company shall consist of......members .... of which shall be nominated by X and ...... of which shall be nominated by Y.
- 10.2. If either party wishes to change its nominated directors with or without cause, the other party shall consent to such change, provided, however, that if such change is without cause, the party proposing the dismissal shall indemnify and hold the New Company and the other party harmless from any and all damages and other expenses that may arise from such action.
- 10.3. All resolutions adopted at a meeting of the Board of Directors shall be adopted by the affirmative vote of the majority of the directors present at a meeting where a majority of directors in office is present.

- 10.4. Meeting of the Board of Directors may be called by the Chairman when he deems the same to be necessary or advisable or when any director so requests.
- 10.5. The Chairman of the Board of Directors shall be elected from among the Directors.

# **Article 11.** Distribution of Authority Among Directors

The power and responsibility of each director of the New Company shall be as determined by the Board of Directors.

# **Article 12. Statutory Auditor**

The New Company shall have an auditor nominated with full consent of both parties or the auditor shall be nominated by the general share holders meeting.

# **Article 13.** Working Capital

The parties hereto shall exercise their best efforts to enable the New Company to obtain the necessary working capital by arranging financing to the New Company or providing guarantees to the banks of the New Company.

#### Article 14. Dividends.

The New Company, depending upon the results of each fiscal year's settlement of accounts, shall make periodic payments of dividends to the shareholders according to the Articles of Incorporation.

# **Article 15.** Fiscal Period and Accounting Books

- 15.1. The fiscal year of the New Company shall, commence on ...... and end on ..... of each (next ) year, provided that the first fiscal year shall commence on the date of incorporation and end on ...... of that (next) year.
- 15.2. The New Company shall maintain accounting books, records and supporting documents in accordance with generally accepted accounting principles and practices in Nepal.
- 15.3. Immediately upon the end of each fiscal year, the New Company shall submit the balance sheet and profit and loss statement to each party. Further, the New Company shall keep its accounting books and records at the head office of the New Company for inspection by the parties or their representatives upon request of either party.

# **Article 16.** Incorporation Expenses

All of the incorporation expenses of the New Company shall be borne by each of the parties hereto, except for the expenses incurred or borne by the New Company

### **Article 17.** Payment and Tax

- 17.1. Unless otherwise prescribed hereunder, all of the payments made by the New Company to Y will be made in US \$ or convertible foreign currency at the bank or other address nominated by Y in writing.
- 17.2. The withholding tax, if any, imposed on the payments to Y shall be withheld from the payments by the New Company and be immediately paid to the competent tax office. The parties hereto shall cause the New Company to obtain from the competent taxation authorities a certificate of payment of such withholding tax or other appropriate evidence in such form as shall be most useful to, and necessary for tax credit purposes in .... (the nation of the foreign investor) and forwarded the same to Y.

# Article 18. Non-Assignability

Except for the transfer of shares in accordance with Article 7 hereof, the rights and obligations of each of the parties under this Agreement shall not be assignable directly or indirectly except with the prior written consent of the other party.

#### **Article 19.** Effective Date

This Agreement shall come into effect on the date all necessary approvals and/or licenses are obtained from the governments of both Nepal and the .... (nation of foreign investor), whichever is later.

#### **Article 20.** Termination

- 20.1. This Agreement shall be terminable by a party, if the other party shall commit a material breach of any of its obligations under this Agreement, which it shall fail to remedy within ..... days of receipt of written notice requiring that the breach be remedied.
- 20.2. In case of termination of this Agreement under the preceding paragraph, the party at fault shall transfer its shares to the other party or a third party, under conditions reasonably prescribed by the Board of Directors. Prior approval of Government of Nepal will be obtained if required.

#### Article 21. **Modification**

This Agreement may be changed, amended or otherwise modified only by means of written agreement executed by the duly authorised representatives of the parties. Such a modification shall be effective only upon the approval of the relevant authority of Government of Nepal.

#### Article 22. **Governing Law**

This Agreement shall be governed by and construed in accordance with the laws of Nepal.

In case of conflict of the provisions of this agreement with the laws of Nepal, the conflicting provision of this agreement shall be automatically invalid to the extent of conflict.

#### Article 23. **Dispute Settlement**

- 23.1. Any dispute arising out of or in relation to this Agreement shall be settled amicably between the parties in the presence of the Department of Industry. Failing this, it shall be settled by arbitration in accordance with the prevailing arbitration rules of the United Nations commission on International Trade Law (UNCITRAL).<sup>5</sup>
- 23.2. The venue of arbitration shall be Kathmandu, Nepal
- The laws of Nepal shall be applicable in arbitration. 23.3.

#### Article 24. **Non-competition**

- The parties hereto agree that they or their affiliates shall not, directly or indirectly, manufacture or sell any goods which are competitive with the New Company's products, in Nepal.
- 24.2. The scope of the term "affiliates" shall be prescribed by mutual agreement between the parties.

#### Article 25. **Confidentiality**

The parties hereto agree to keep secret and confidential all information furnished to them by the other party or the New Company which are designated as

<sup>&</sup>lt;sup>5</sup> For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled in accordance with the mutually agreed rules and venue of such arbitration may also be mutually agreed.

confidential by said other party or the New Company, or considered desirable to remain secret. The parties further agree not to use such information for any purpose whatsoever except in a manner expressly provided for in this Agreement.

# Article 26. Force Majeure

Neither party shall be liable for any breach or non-observance of any term or condition of this Agreement on account of force majeure which shall mean fire, explosion, acts of government and other similar circumstances beyond a party's control.

# Article 27. Approval, License

X shall extend his best co-operation in obtaining any necessary Nepalese government approvals or licenses for the incorporation of the New Company, and Y shall bear all responsibility for obtaining any necessary approvals or licenses from the government of ....(nation of the foreign investor).

# **Article 28.** Entire Agreement

This Agreement contains the entire understanding of the parties as to the terms and conditions of their relationship, and supersedes all prior agreements and representations between the parties, which shall hereby be repealed.

#### Article 29 Language

This Agreement is executed in the English language which shall be deemed to be the original. In case of any discrepancy between any translation and the above version, the English version shall be controlling in all respects.

#### Article 30. Notice

30.1. Any notice required or permitted to be given hereunder shall be in writing and may be given by registered airmail, hand delivery or by telex, facsimile transmission or cable to the following address:

To X:

To Y:

30.2. Either party may amend its address set forth above by written notice, made pursuant to any of the above methods to the other party.

30.3.	Any notice so given shall be deemed to be received; if by airmail, days after
	posting; or if by hand delivery, on the day of delivery; or if by telex, facsimile
	transmission or cable, on the day of dispatch.
	IN WITNESS WHEREOF, the parties have caused their duly authorised
	representatives to execute this Agreement on the date first written

Address:

X	Y
Ву	By
Name : Title :	Name : Title :
Witness: Name:	Witness: Name:

Address:

# **Model Technology Transfer Agreement (TTA)**

The Technology Transfer Agreement should clearly & specifically mention, among others, the following:

- a. Preamble
  - 1. Name & full address of the parties
  - 2. Name & full address of the company, and the name & designation of the person representing the company if the party is a company.
- b. Name and objectives of the recipient company.
- c. Type of technology transfer and scope of the services.
- d. Amount and mode of payment for the technology transfer.
- e. Guarantee of technology transfer.
- f. Arbitration -

For industries with fixed assets investment of upto NRs. 500 millions, if the dispute can not be settled by mutual consultations in the presence of the DOI, it shall be settled by arbitration in accordance with the prevailing arbitration rules of the United Nations Commission on International Trade Law (UNCITRAL). The arbitration should be held in Kathmandu. The laws of Nepal shall be applicable in arbitration.

For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled as mentioned in the technology transfer agreement.

- g. For any modification in the agreement, prior approval of DOI.
- h. Governing Law Governing law should be the law prevailing in Nepal.
- i. Language of the Agreement The language should either or Nepali or English.
- j. Date Date of Agreement and date of effectuation of the agreement.
- k. Witness The signature of each investor should be attested by one witness.

In line with the aforesaid guidelines, a model Technology Transfer Agreement is suggested as under. This model agreement may need substantial modification when applying to a specific case.

#### MODEL AGREEMENT

THIS AGREEMENT, made and entered into on (date) by and between , a
company organised and existing under the laws of, having its main office and place of
business at
organised and existing under the laws of Nepal having its main office and place of business at
, Nepal (hereinafter referred to as "Licensee").

#### WITNESSETH;

WHEREAS, Licensor has long been engaged in the manufacture and sale of products hereinafter referred to as "the Licensed Products");

and

WHEREAS, Licensor has acquired and possesses valuable technical information on the design, manufacture, erection and use of the Licensed Products; and WHEREAS, licensor has the right to grant a license to use Technical Information (or Industrial Property Rights) in connection with the Licensed Products;

and

WHEREAS, Licensee desires to obtain, and Licensor is willing to grant, the right and license to manufacture, use and sell the Licensed Products utilising technical information furnished by Licensor.

NOW, THEREFORE, in consideration of premises and covenants hereinafter set forth, the parties hereto agree as follows,

#### **Article 1.** Definitions

As used in this Agreement, the following terms have the following meanings respectively;

- 1.1. "Licensed Products" means the products as mentioned below. As to details of the Products, the stipulation of Appendix hereto shall apply.
- 1.2. "Technical Information" means all the technical knowledge, know-how, standard calculations, data and information developed or otherwise generally used by Licensor pertaining to the manufacture, use and sale of the Licensed Products.
- 1.3. "Contract Territory" means the territory of Nepal.

- 1.4. "Industrial Property Rights" means any or all rights under patents, and application thereof presently owned or hereafter acquired by Licensor and /or which Licensor has or may have the right to control or grant license thereof during the term hereof and which are applicable to or may be used in the manufacture of the Products.
- 1.5. "Licensed Trademarks" shall mean the trademarks which are specified in Appendix ( ) attached hereto.

#### **Article 2.** Grant of License

- 2.1. Licensor here by grants to Licensee an exclusive/ a non-exclusive right to manufacture, use and sell the Licensed Products using the Industrial Property Rights and Technical Information furnished by Licensor in the Contract Territory.
- 2.2. Licensor hereby grant to Licensee an exclusive or a non-exclusive right to sell the Licensed Products to any country in the world.

#### **Article 3.** Sales Information

- 3.1. Upon written request of Licensee, Licensor shall furnish Licensee with necessary drawings, technical data and price information on a breakdown basis in order to enable Licensee to prepare quotations, in so far as such information is currently available from Licensor
- 3.2. To assist Licensee in selling the Licensed Products, Licensor will furnish Licensee with one complete set of current materials generally used for sales promotion, such as brochures, catalogues and technical data available from Licensor, which cover the entire range of the Licensed Products.

#### **Article 4.** Technical Assistance and Services

- 4.1. Licensor shall supply Licensee with the following data in order that Licensee may manufacture to the best advantage the Licensed Products without delay.
  - (a) Drawings for designing, manufacturing, and assembling.
  - (b) Specifications.
  - (c) Materials list.
  - (d) General calculation sheet.
  - (e) Data for inspections and trial operations.
  - (f) Fabrication and assembly procedures.
  - (g) Operating & instruction manuals.
  - (h) Any other necessary technical data and know-how generally used by Licensor.

- 4.2. Licensor shall, by request of Licensee, permit a reasonable number of technical personnel designated by Licensee to have opportunity to study the design and manufacturer of the Licensed Products at Licensor's place of business. Licensee shall advise Licensor, in advance, of the purpose, numbers, names, qualifications and probable lengths of stay of Licensee's designated personnel desiring to visit Licensor. Licensor shall arrange to make available qualified personnel for consultation with, and training of such Licensee's personnel. Cost for personnel so despatched for training shall be borne by Licensee.
- 4.3. Upon written request of Licensee, Licensor shall send to Licensee, subject to availability of personnel and to mutual agreement, qualified engineers and/or technicians to render assistance and services to Licensee in connection with the manufacture, sale and operation of the Licensed Products for a reasonable period to be agreed upon by the parties hereto, provided, however, that Licensee agrees to bear the travelling expenses to and from and living expenses in Nepal incurred by any such engineer and/or technicians. Licensor assures that such engineers and/or technicians are qualified with professional standards and reasonable skill, and will perform the assistance and services with care and diligence.

#### **Article 5.** Improvements

If at any time during the term of this Agreement one party hereto discovers or comes into the possession of any improvements or further inventions relating to the Licensed Products or in connection with the design, manufacture, use and sale of the same, the party shall furnish the other party with information on such improvements or further inventions without any delay and free of any additional charge.

#### Article 6. Payment

- 6.1. In consideration of the Technical Information and the Industrial Property Rights furnished by Licensor to Licensee hereunder, Licensee shall pay to Licensor the following royalties in the amount and in the manner specified below.
  - (a) Initial Payment: Licensee shall pay Licensor the initial payment of ...... within (....) days from the date of approval of this Agreement by Department of Industries (DOI) in Nepal.
  - (b) Royalty: The .... percent of net selling price for each sale of the Licensed products (without initial payment).
  - (c) Net selling price shall be the gross invoice price of the Licensed Products sold or otherwise disposed of by Licensee in normal, bonafide, commercial transaction without any deduction other than the following

items of expenses, if any, to the extent to which they are actually paid and included in the gross invoice price.

- (1) Sales discount
- (2) Sales returned
- (3) Indirect taxes on sales
- (4) Insurance premiums on sales
- (5) Packing expenses on sales
- (6) Transporter expenses on sales
- (7) Sales commissions
- (8) Advertisement fee
- (9) Installation expenses at places where the Licensed Products are to be used.
- (10) CIF price, and import duties on raw materials, intermediate goods, parts and other components purchased from Licensor.
- (d) Royalty shall be computed for six months period terminating the last date of June and December of each year. Licensee shall make payment to Licensor within (....) days after receipt of relevant invoice from Licensor within (....) days after the last date of June and December of each year in the amount specified in Licensee's royalty statement mentioned in Article 8.
- 6.2. For the supervision and assistance by Licensor under paragraph 3 of Article 4, Licensee shall pay to Licensor service fees at the rates specified in Annexure (....) within (....) days after receipt of an invoice from Licensor.
- 6.3. All payments due under this Article shall be made in convertible foreign / Indian currency strictly in accordance with this article, converted from Nepalese Rupees at the selling rate of exchange prevailing in Nepal on the expiry date of the immediately preceding (...) month period for the calculation of the royalties hereunder.
- 6.4. All payments made to Licensor hereunder shall be by means of official telegraphic transfer remittance, mail transfer remittance, banker's check or such other investment acceptable to Nepal Rastra Bank (Central Bank) in Nepal in the name of Licensee and shall be remitted to the bank designated by Licensor.

#### Article 7. Supply of components, parts and raw materials

7.1. Upon Licensee's written request Licensor shall supply components, parts and raw materials to Licensee in due time and at reasonable and competitive prices.

7.2. Licensee shall open irrevocable Letter of Credit to buy components parts and raw materials from Licensor.

#### **Article 8.** Records, Auditing and Reports

- 8.1. Licensee shall send its statement of royalties due for the immediately preceding (...) month period together with full evidences which Licensor may require, to reach Licensor not later than (...) days after the expiration of the immediately preceding (...) month period.
- 8.2. At the time of remitting the royalties, Licensee shall submit to Licensor a written report stating the net selling price, overall order price with clients, the number, and the type of the Licensed Products sold or used by Licensee under this Agreement during the (...) month period ended on June 30th and December 31st each year.

#### **Article 9.** Guarantee

- 9.1. During the terms of the Agreement, Licensor shall be responsible for damage resulting from defective Technical Information and parts furnished to Licensee by Licensor.
- 9.2. Licensor shall not be responsible for consequential damages resulting from the faulty application of Technical Information by Licensee.

#### **Article 10. Duration and Termination**

- 10.1 This Agreement shall be effective for an initial period of ... years from the effective date of this Agreement. After the end of this period, the Agreement shall expire without notice. The parties may agree to extend the term of this Agreement, provided, however, that any extension shall be subject to the necessary approval by the Government of Nepal.
- 10.2 If either party hereto continues to be in default of any obligation imposed on it herein for more than (....) days after written notice has been dispatched by registered airmail by the other party requesting the party in default to remedy such default, the other party may terminate this effect by registered airmail to the first party and this Agreement shall terminate on the date of dispatch of such notice. In the event of bankruptcy, receivership, insolvency or assignment for the benefit of creditors of either party hereto, the other party may terminate this Agreement effective immediately by giving the first party written notice to that effect.

#### Article 11. Use of Trademark and Brand Name

- 11.1 Licensor hereby grants to Licensee, upon the terms and conditions hereinafter specified, and exclusive or a non exclusive non assignable license to use the Licensed Trademarks during such time as this Agreement subsist in such manner as not to deceive the public, on and in connection with the Licensed Products. Licensor will not grant a License to use the Licensed Trademarks in the Contract Territory to any other third party in Nepal during the term of this Agreement.
- 11.2 Licensee shall be entitled to use Licensed Trademarks on Licensee's letter headings, invoices and all advertising and promotional material in such form and in such manner as shall be approved in writing by the Licensor.
- 11.3 Each licensed Trademark shall be used only after it has been duly registered with the Department of Industries, and after this Agreement has also been duly registered with the Department of Industries.
- 11.4 This License to use the Licensed Trademark is provided on no additional royalty basis.
- 11.5 If this Agreement is terminated, Licensee shall immediately cease to produce using the Licensed Trademark.

#### **Article 12.** Patent Infringement

Should any Licensed Product manufactured by Licensee strictly in accordance with the Technical Information supplied by Licensor under this Agreement partially or totally infringe of patent/trademark right belonging to a third party, which shall make a claim against Licensee for alleged infringement of such patent right, Licensee shall immediately by telex or fax inform Licensor thereof and transfer the claim with all pertinent details to Licensor, who shall be responsible for handling of the claim and Licensee shall in no respect have any responsibility for the claim from such party.

#### Article 13. Secrecy

Licensee agrees that it shall not without prior written consent of Licensor sell, assign or divulge the Technical Information disclosed and furnished by Licensor hereunder in any manner to anyone except those of its employees and its subcontractors who will be using such information in the manufacture and erection of the Licensed Products.

#### Article 14. Taxation

The withholding tax, if any, imposed on the payments to Licensor shall be withheld from the payments by the Licensee and be immediately paid to the competent tax office. The parties hereto shall cause the Licensee to obtain from the competent taxation authorities a certificate of payment of such withholding tax or other appropriate evidence in such form as shall be most useful to, and necessary for tax credit purposes in .... (the nation of the foreign investor) and forwarded the same to Licensor.

### **Article 15. Dispute Settlement**

Any dispute arising under or by virtue of this Agreement or any difference of opinion between the parties hereto concerning their rights and obligations under this Agreement, shall be settled amicably between the parties in the presence of the Department of Industry. Failing this, it shall be settled by arbitration in accordance with the prevailing arbitration rules of the United Nations commission on International Trade Law (UNCITRAL).

Such arbitration proceedings shall take place in Kathmandu. The decision of the arbitration proceedings shall be final and binding upon both the parties. The laws of Nepal shall be applicable in the arbitration.

#### **Article 16.** Effective Date

This Agreement shall be effective upon the approval by the government of Nepal.

#### Article 17. Applicable Law

This Agreement shall be construed and interpreted in accordance with the laws of Nepal.

In case of conflict of the provisions of this agreement with the laws of Nepal, the conflicting provision of this agreement shall be automatically invalid to the extent of conflict.

#### **Article 18.** Force Majeure

Neither party shall be liable to the other party for non-performance or delay in performance of any of its obligation under this Agreement due to causes reasonably beyond its control including fire, flood, strikes, labour troubles or other industrial disturbances, unavoidable accidents, governmental regulations, riots,

<sup>&</sup>lt;sup>6</sup> For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled in accordance with the mutually agreed rules and venue of such arbitration may also be mutually agreed.

and insurrections. Upon the occurrence of such a force majeure condition the affected party shall immediately notify the other party with as much details as possible and shall promptly inform the other party of any further developments. Immediately after the cause is removed, the affected party shall perform such obligations with all due speed unless the Agreement is previously terminated in accordance with Article 10 hereof.

#### **Article 19.** Notices

All communication notices or the like between the parties shall be valid when made by telegraph or telex communication subsequently to be confirmed in writing and addressed to the following address

To Licensee:

To Licensor:

#### Article 20 Language

- 20.1 The language to be used in rendering the Technical Information disclosed and furnished to Licensee by Licensor under this Agreement shall be in English.
- 20.2 The language for correspondence between the parties and any documentation shall be in English.

#### **Article 21.** Entire Agreement

This instrument embodies the entire agreement and understanding between the parties hereto relative to the subject matter hereof and there are no understandings, agreements, conditions, oral or written, expressed or implied, with reference to the subject matter hereof that are not merged herein or superseded hereby. No modification hereof shall be of any force or effect unless reduced to writing and signed by the parties claimed to be bound thereby and no modification shall be effected by the acknowledgement or acceptance of any order containing different conditions. Such modifications shall be effective only upon the approval of relevant authority of Government of Nepal.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorised representative as of the date first above written.

For and on behalf of

For and on behalf of

By

By

NameNamePositionPositionWitnessWitness

# Model Share Purchase Agreement (SPA) for the Equity Participation

The Share Purchase Agreement (SPA) should clearly & specifically mention, among others, the following clauses:

#### a. Preamble

- 1. Name & full address of all parties (local and foreign) if investors are individual.
- 2. Name & full address of the company, and the name & designation of the person representing the company if the investor is a company.
- b. Name and Objectives of the existing company
- c. Source and Structure of Capital: Existing capital structure and the envisaged capital structure after the proposed share purchase/transfer. Equity contribution of new party in Rupees and in percentage of total shares issued.
- d. Mode of equity whether in cash and/or in machineries. If in cash, it should be made in convertible foreign currency/Indian currency through proper banking channel.
- e. For transfer of shares or for any modification in the agreement, prior approval of DOI.

#### f. Arbitration -

For industries with fixed assets investment of upto NRs. 500 millions, if the dispute can not be settled by mutual consultations in the presence of the DOI, it shall be settled by arbitration in accordance with the prevailing arbitration rules of the United Nations Commission on International Trade Law (UNCITRAL). The arbitration should be held in Kathmandu. The laws of Nepal shall be applicable in arbitration.

For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled as mentioned in the foreign investment agreement.

g. Governing Law - Governing Law should be the law prevailing in Nepal.

- h. Language of the Agreement The language should either be Nepali or English.
- i. Date Date of Agreement and date of effectuation of the agreement
- j. Witness The signature of each investor should be attested by one witness

In line with the aforesaid guidelines, a model Share Purchase Agreement (SPA) is suggested as under. This model agreement is, however, suitable for a new foreign investor willing to purchase the shares from the stock of the existing Nepalese company. Some modifications are required if a new foreign investor is willing to purchase the shares from the shareholder of the existing Nepalese company.

#### MODEL AGREEMENT

THIS AGREEMENT is made and entered into as of the ...... day of ....., 20..., by and between (Name of the representative and the domestic company he/she is representing) duly organised and existing under the laws of Nepal (hereinafter referred to as "Party X"), with its main office located at........... (Address of domestic investor), and ............. (Name of the foreign investor) hereinafter referred to as "Party Y") duly organised and existing under the laws of the.... (Nationality/Country of foreign investor), with its main office at .... (Address of the foreign investor).

#### WITNESSETH:

WHEREAS, Party X is engaged in the business of ...... in Nepal

WHEREAS, Party Y is engaged in the business of ...... in (Country of the foreign investor);

WHEREAS, Party X wishes to sell/buy share to Party Y and Party Y wishes to buy/sell the .....number of shares with par value of Rs 100 per share for the purpose of expand/modernise/diversify the activities of the existing company in Nepal; (the description may be modified as per requirement)

NOW, THEREFORE, in consideration of the premises and mutual covenants herein set forth, Party X and Party Y agree as follows:

Article 1.	Continuity	of the	Company

1.1.	The parties, after the effectuation of this Agreement, will jointly own and manage
	the existing company, namely (name of domestic company) (hereinafter
	referred to as the "The Company"), pursuant to the laws of Nepal.

1.3.	The	head	office	of	The	Com	pany	will	remain	at	its	existing	locat	ion
			, N	epal;	brai	nches	and	other	busines	SS	office	s, etc.,	may	be
	estab	olished	anywh	ere w	ithin	N	epal.	, as	required					

#### **Article 2. Business Purpose**

The business purpose of The Company shall be as follows:

- (a) Manufacture and sale of ...... (Description of products/service);
- (b) Any and all business activities incidental to the foregoing objectives.

### **Article 3.** Articles of Incorporation

Party Y hereby agrees to abide by all the provisions mentioned in the existing Articles of Incorporation of the Company. The current capital structure of the company is as follows

Authorised Capital of the Company	: NRs
Issued Capital of the Company	: NRs
Subscribed Capital of the Company	: NRs
Paid Up Capital of the Company	: NRs

#### Article 4. Amount and Ratio of Capital Contribution by Each Party

4.3. The total project cost of the industry and the total equity contribution will be as follows:

Total Project Cost	: NRs
Total Equity	: NRs

4.4. The total amount of capital contribution which shall be made to the Company by the parties hereto, and the number of shares of stock of the Company to be issued to each party, and the ratio of the equity interest in the Company of each party shall be as follows:

Party	Existing		Addition	/Subtraction	Total After SPA			
	Share No.	Amount	Share No.	Amount	Share No.	Amount	%	
X								
Y								
Total								

#### **Article 5.** Kind of Shares

Any and all shares issued by the Company shall be common stock of one kind, in non-bearer form, at a par value of NRs. ..... per share, with full voting rights.

#### **Article 6.** Subscription for Shares

- 6.1. The Party Y hereto shall subscribe for the shares of the Company pursuant to the provisions of Article 4.2 and the total subscription amount shall be paid within ........ days from the effectuation of this Agreement.
- 6.3. Party Y shall make its contribution in convertible foreign currency/Indian rupees in an amount equivalent to NRs...... through proper banking channel<sup>7</sup>.

#### **Article 7.** Transfer of Shares

- 7.1. Neither party shall encumber the shares or make them available as the object of other rights without the prior consent of the other party hereto.
- 7.2. If either party desires to transfer its shares in the Company, it shall notify its intention and the terms and conditions of the intended transfer to the Board of Directors. Immediately upon receipt of such notice, the Board of Directors shall give notice to the remaining shareholders requesting that they confirm whether they intend to purchase such shares. If the notified remaining shareholders desire to purchase offered shares, such shares shall be divided among the remaining. If all the notified remaining shareholders do not declare their wish to purchase such shares under the offered terms and conditions within .... days after the receipt of said notice, or they refuse to purchase such shares, then the party desiring to transfer is free to transfer its shares, provided, however, that the terms and conditions of the offer (including, but not limited to, prices) shall not be more favourable than those offered to the remaining shareholders.
- 7.3. The third party transferee shall submit to the Company a written oath stating that the transferee agrees to be governed by all of the terms and provisions of this

<sup>&</sup>lt;sup>7</sup> If the Party Y intends to make its contribution in the form of machineries and equipment, the detailed list of the same including the price should form the integral part of this agreement.

Agreement and to be fully bound by the terms thereof, assuming all obligations of the party from which it has purchased the shares.

- 7.4. The notification of intention to transfer the shares and terms and conditions of such transfer to be given under the preceding paragraph shall be done in writing.
- 7.5. Any share transfer under this Article shall be subject to necessary governmental validation or approval in Nepal.

#### Article 8. Pre-emptive Rights.

- 8.1. The parties hereto shall have pre-emptive rights in proportion to the number of shares held by each of them with respect to any new issuance of shares of the Company. However, upon the consent of all shareholders, the pre-emptive rights may be exercised in a ratio other than the shareholding ratio.
- 8.2. If either party does not wish to exercise its pre-emptive rights in whole or in part, such party shall notify the Board of Directors of such intention within ..... days from the day of the allocation of new shares. In this case, the other party shall have the pre-emptive right to such unsubscribed new shares.
- 8.3. New shares to which none of the parties hereto have subscribed shall be preferentially allocated to persons who have agreed to accept all of the terms and conditions hereunder, pursuant to the conditions set by the Board of Directors.

#### **Article 9.** General Meeting of Shareholders

Except as otherwise provided in the Articles of Incorporation, resolutions of the General Meeting of Shareholders of the Company (hereinafter referred to as the "General Meeting of Shareholders") shall be adopted by an affirmative vote of a majority of the shares represented at a meeting where shareholders representing more than fifty percent of the total number of shares issued and outstanding are present.

#### Article 10. Board of Directors

Each of the parties hereto will exercise its respective voting rights in the Company and take such other steps as are necessary to ensure:

10.1. The Board of Directors of the Company shall consist of......members .... of which shall be nominated by Party X and ....... of which shall be nominated by Party Y. This change will be effective after getting formal approval from the Company registrar's Office.

- 10.2. If either party wishes to change its nominated directors with or without cause, the other party shall consent to such change, provided, however, that if such change is without cause, the party proposing the dismissal shall indemnify and hold the Company and the other party harmless from any and all damages and other expenses that may arise from such action.
- 10.3. All resolutions adopted at a meeting of the Board of Directors shall be adopted by the affirmative vote of the majority of the directors present at a meeting where a majority of directors in office is present.
- 10.4. Meeting of the Board of Directors may be called by the Chairman when he deems the same to be necessary or advisable or when any director so requests.
- 10.5. The Chairman of the Board of Directors shall be elected from among the Directors.

#### **Article 11. Distribution of Authority Among Directors**

The power and responsibility of each director of the Company shall be as determined by the Board of Directors.

#### **Article 12. Statutory Auditor**

The Company shall have an auditor nominated with full consent of both parties or the auditor shall be nominated by the general share holders meeting.

#### **Article 13.** Working Capital

The parties hereto shall exercise their best efforts to enable the Company to obtain the necessary working capital by arranging financing to the Company or providing guarantees to the banks of the Company.

#### Article 14. Dividends

The Company, depending upon the results of each fiscal year's settlement of accounts, shall make periodic payments of dividends to the shareholders according to the Articles of Incorporation.

#### **Article 15.** Fiscal Period and Accounting Books

15.1. The fiscal year of the Company shall, commence on ....... and end on ..... of each (next ) year, provided that the first fiscal year shall commence on the date of incorporation and end on ...... of that (next) year.

- 15.2. The Company shall maintain accounting books, records and supporting documents in accordance with generally accepted accounting principles and practices in Nepal.
- 15.3. Immediately upon the end of each fiscal year, the Company shall submit the balance sheet and profit and loss statement to each party. Further, the Company shall keep its accounting books and records at the head office of the Company for inspection by the parties or their representatives upon request of either party.

#### **Article 16. Incorporation Expenses**

All of the incorporation expenses of the Company shall be borne by each of the parties hereto, except for the expenses incurred or borne by the Company

#### **Article 17.** Payment and Tax

- 17.2. Unless otherwise prescribed hereunder, all of the payments made by the Company to Party Y will be made in foreign currency, depending on the currency of the investment, at the bank or other address nominated by Party Y in writing.
- 17.2. The withholding tax, if any, imposed on the payments to Party Y shall be withheld from the payments by the Company and be immediately paid to the competent tax office. The parties hereto shall cause the Company to obtain from the competent taxation authorities a certificate of payment of such withholding tax or other appropriate evidence in such form as shall be most useful to, and necessary for tax credit purposes in .... (the nation of the foreign investor) and forwarded the same to Party Y.

#### Article 18. Non-Assignability

Except for the transfer of shares in accordance with Article 7 hereof, the rights and obligations of each of the parties under this Agreement shall not be assignable directly or indirectly except with the prior written consent of the other party.

#### Article 19. Effective Date

This Agreement shall come into effect on the date all necessary approvals and/or licenses are obtained from the governments of both Nepal and the .... (nation of foreign investor), whichever is later.

#### **Article 20.** Termination

20.1. This Agreement shall be terminable by a party, if the other party shall commit a material breach of any of its obligations under this Agreement, which it shall fail

to remedy within ..... days of receipt of written notice requiring that the breach be remedied.

20.2. In case of termination of this Agreement under the preceding paragraph, the party at fault shall transfer its shares to the other party or a third party, under conditions reasonably prescribed by the Board of Directors. Prior approval of Government of Nepal will be obtained if required.

#### **Article 21.** Modification

This Agreement may be changed, amended or otherwise modified only by means of written agreement executed by the duly authorised representatives of the parties. Such a modification shall be effective only upon the approval of the relevant authority of Government of Nepal.

#### **Article 22.** Governing Law

This Agreement shall be governed by and construed in accordance with the laws of Nepal.

In case of conflict of the provisions of this agreement with the laws of Nepal, the conflicting provision of this agreement shall be automatically invalid to the extent of conflict.

#### **Article 23.** Dispute Settlement

- 23.1. Any dispute arising out of or in relation to this Agreement shall be settled amicably between the parties in the presence of Department of Industry. Failing this, it shall be finally settled by arbitration.
- 23.2. Such arbitration shall be conducted in accordance with the Rules of United Nation Commission for International Trade Law (UNCITRAL)<sup>8</sup>
- 23.3. The venue of arbitration shall be Kathmandu, Nepal
- 23.4. The laws of the kingdom of Nepal shall be applicable in arbitration.

#### **Article 24.** Non-competition

24.1. The parties hereto agree that they or their affiliates shall not, directly or indirectly, manufacture or sell any goods, which are competitive with the Company's products, in Nepal.

<sup>&</sup>lt;sup>8</sup> For industries with fixed assets investment of above NRs. 500 millions, disputes may be settled in accordance with the mutually agreed rules and venue of such arbitration may also be mutually agreed .

24.2. The scope of the term "affiliates" shall be prescribed by mutual agreement between the parties.

#### **Article 25.** Confidentiality

The parties hereto agree to keep secret and confidential all information furnished to them by the other party or the Company which are designated as confidential by said other party or the Company, or considered desirable to remain secret. The parties further agree not to use such information for any purpose whatsoever except in a manner expressly provided for in this Agreement.

#### Article 26. Force Majeure

Neither party shall be liable for any breach or non-observance of any term or condition of this Agreement on account of force majeure which shall mean fire, explosion, acts of government and other similar circumstances beyond a party's control

#### Article 27. Approval, License

Party X shall extend his best co-operation in obtaining any necessary Nepalese government approvals or licenses for the effective implementation of this agreement, and Party Y shall bear all responsibility for obtaining any necessary approvals or licenses from the government of ....(nation of the foreign investor).

#### **Article 28.** Entire Agreement

This Agreement contains the entire understanding of the parties as to the terms and conditions of their relationship, and supersedes all prior agreements and representations between the parties, which shall hereby be repealed.

#### Article 29 Language

This Agreement is executed in the English language which shall be deemed to be the original. In case of any discrepancy between any translation and the above version, the English version shall be controlling in all respects.

#### Article 30. Notice

30.1. Any notice required or permitted to be given hereunder shall be in writing and may be given by registered airmail, hand delivery or by telex, facsimile transmission or cable to the following address:

To Party X:

# To Party Y:

- 30.2. Either party may amend its address set forth above by written notice, made pursuant to any of the above methods to the other party.
- 30.3. Any notice so given shall be deemed to be received; if by airmail, .... days after posting; or if by hand delivery, on the day of delivery; or if by telex, facsimile transmission or cable, on the day of dispatch.

IN WITNESS WHEREOF, the parties have caused their duly authorised representatives to execute this Agreement on the date first written

X	Y
Ву	Ву
Name: Title:	Name : Title :
Witness: Name: Address:	Witness: Name: Address:

#### **Contents of the Memorandum and Articles of Association**

The **Memorandum and Articles of Association** must be presented as per the outline established by the Nepal Company Act 1997. Memorandum of Association should, inter-alia, include:

- a. Full name of the company
- b. Address of the head office of the company
- c. Objectives of the company (based on information contained in the DOI permission and the project report submitted to DOI).
- d. Work to be done to fulfil the objective of the company.
- e. Total share capital, number of shares with different features and its face value.
- f. Limited liability (the liability of the shareholders is limited to the value of the shares, they have subscribed or agreed to subscribe).
- g. Authorised capital of the company and number of different types of shares.
- h. Initial issued capital of the company.
- i. Special provisions if any, regarding sale and transfer of shares.
- j. Special provisions, if any.
- k. Promoter's commitments
- The memorandum should mention the full names and addresses of the persons who have undertaken to purchase share. It should indicate the number of shares, which each of them has undertaken to purchase and should be signed by each of them. It should also indicate the number of shares, which each of them has agreed to contribute immediately.
- m. The signatures of each promoter, signing the memorandum should be attested by at least one witness. No person, who is connected with the company to which the memorandum refers, can be a witness.

#### Articles of Association should, inter-alia, include:

- a. Particulars mentioned in Memorandum of Association.
- b. Formation of Board of Directors, their remuneration and tenure and working procedure.
- c. Number of share required to be contributed to be a Director.
- d. Time of convening share holders' meeting.
- e. Procedure for convening meeting of the company and information to be provided for the meeting.
- f. Special rights of the preferential shareholders and limitations.
- g. Rights and duties of the managing director.
- h. Share capital (i. Authorised capital, ii. issued capital).
- Share certificate.
- j. Accounts and records Accounts in Nepalese language, only, are authoritative. However, accounts in other languages can also be maintained. Statements of accounts of the public company has to be prepared at least 30 days prior to the general meeting and for private companies, statements of accounts should be prepared within 60 days of the end of the financial year. It should mention
  - (i) Balance sheet till the end of the financial year.
  - (ii) Profit and loss account of the financial year.
  - (iii) Description of capital flow of the financial year.
- k. Audit The company is authorised to appoint an auditor who holds a certificate issued by the Auditor General's Office.

Before sale of shares to the public, a public company must publish a prospectus with the approval of CRO. The prospectus should contain the following particulars.

(a) Objectives of the company and particular mentioned in Articles and Memorandum of Association.

- (b) Shares, which promoter directors have undertaken to purchase, their remuneration and allowances.
- (c) Minimum shares to be contributed by the directors, their remunerations and allowances.
- (d) Other particulars as mentioned in the Company Act.

# **Financial Credibility Certificate (FCC)**

A bank of either investor's home country or domiciled country should issue the Financial Credibility Certificate (FCC)<sup>9</sup>. The certificate should be issued on the letterhead of the bank. The original copy of the FCC should be submitted to the DOI. A model FCC is given below for the easy reference for the investors.

The Department of Industry, Tripureshwor Kathmandu, Nepal <sup>10</sup> .
This is to certify that Mr/Mrs/Ms/ (or company)
been doing transaction with us since
(Name of Certifying Person)
(Designation of Certifying Person)

<sup>&</sup>lt;sup>9</sup> Domiciled country may be referred to the country where the investor has been living (or doing business) for at least a year.

Alternatively, instead of addressing to DOI, one can simply refer as "To Whom it may Concern".

# **Applicable Fees**

# (A) Deposits for a New Foreign Investment License

Fixed Capital	Deposit (NRs.)
Up to NRs. 500,000	1,000
Rs. 5000,000 - Rs. 1 mln	2,000
Rs. 1mln - Rs. 2.5 mln	4,000
Rs. 2.5 mln - Rs. 5 mln	7,000
Rs. 5 ml 10 mln.	10,000
Above Rs. 10 mln	20,000

# (B) Company Registration Fees

# a. Public Limited Company

<b>Authorised Capital</b>	<u> </u>				Registration Fees
Upto		Rs.	10,000,000	Rs.	15,000.00
Rs. 10,000,001	to	Rs.	100,000,000	Rs.	40,000.00
Rs. 100,000,001	to	Rs.	200,000,000	Rs.	70,000.00
Rs. 200,000,001	to	Rs.	300,000,000	Rs.	100,000.00
Rs. 300,000,001	to	Rs.	400,000,000	Rs.	130,000.00
Rs. 400,000,001	to	Rs.	500,000,000	Rs.	160,000.00

For Authorised Capital more than Rs. 500,000,000 the fees shall be at the rate of Rs. 3000 per Rs. 10,000,000

#### b. Private Limited Company.

<b>Authorised Capit</b>	al_				Registration Fees
Rs. 500,001	to	Rs.	2,500,000	Rs.	9,500.00
Rs. 2,500,001	to	Rs.	10,000,000	Rs.	16,000.00
Rs. 10,000,001	to	Rs.	20,000,000	Rs.	19,000.00
Rs. 2,00,00,001	to	Rs.	30,000,000	Rs.	22,000.00
Rs. 3,00,00,001	to	Rs.	40,000,000	Rs.	25,000.00
Rs. 4,00,00,001	to	Rs.	50,000,000	Rs.	28,000.00
Rs. 5,00,00,001	to	Rs.	60,000,000	Rs.	31,000.00
Rs. 6,00,00,001	to	Rs.	70,000,000	Rs.	34,000.00
Rs. 7,00,00,001	to	Rs.	80,000,000	Rs.	37,000.00
Rs. 8,00,00,001	to	Rs.	90,000,000	Rs.	40,000.00
Rs. 9,00,00,001	to	Rs.	100,000,000	Rs.	43,000.00

For the Authorised Capital more than Rs 100,000,000 the fees shall at the rate of Rs. 30 per Rs. 100,000.

#### (C) Registration, Renewal & Application Fee for Patent, Design & Trademark

Type of Fees	Patent	<u>Design</u>	Amount in Rs. Trademark
i. Application Fee	2,000	1,000	1,000
ii. Amendments in the Application	500	500	500
iii. Registration Fee	10,000	7,000	5,000
iv. Transfer of Ownership	5,000	3,000	2,000
v. Amendments Other Than	2,000	1,000	1,000
Ownership Transfers			
vi. Information on Registration	750	750	500
Details			
vii.	1,000	1,000	1,000
viii. Renewal Fee (per annum Rs.	1,000	1,000	3,500
500 for Trademarks)			
ix. Copy of Registration of	-	-	2,000
Certificate			
x. Late Renewal Fee	* 5,000	*1,000	1.000
	** 7500	** 2,000	

Note: Double the above amounts are applicable for foreign owners.

#### **Duration of Patent, Design & Trademark**

Patent - 7 years (Renewable Twice, Total Duration = 21 years)

Design - 5 years (Renewable Twice, Total Duration = 15 Years)

Trademark - 7 years (To be renewed at 7 years intervals)

<sup>\*</sup> for the first time

<sup>\*\*</sup> for the second time

# **Application Form for Industry Registration**

# **Department of Industries**

Application form 'Ka'

for

#### **Registration/License of Industries**

(For the industries listed in annexure 1 and 2, Industrial Enterprises Act 1992)

The Director General, Department of Industries Tripureshwor, Kathmandu	
Dear Sir,	
We are interested to set up	Zone District No We, hereby, request you
Name of applicant Mailing Address Citizenship no., date and place of issue Phone no. Fax no. Email Applicant's Signature	: : :
Attachments  1. Project Details 2. Copy of Citizenship certificate 3. Copy of Memorandum & Articles of Associati 4. Recommendation from other authorities (For tourism, pharmaceutical etc. industries)	Submitted (Y/N)

# **Project Details**

<ol> <li>Name of Indu Location Mailing addr</li> </ol>	:	Distri Io. :	ict	Mu	nicipality/V	DC:	Ward No.
Contact Perso	on :						
2. Scale	:	Small		Med	dium	Large	
3. Legal Status :	Pro	prietorship		Par	tnership		
4. Classification of		rate Ltd.		Pub	olic Limited		
Manufac	turing [	A	Agro and for	est based	1	Tourism	
Energy b	pased [	S	Service			Constru	ction
Mine bas	sed [						
5. a) No. of w	orking days/y	vear :		No	o. of Shift/da	v :	
b) Objective	<i>g</i> , ,	,				<i>J</i> •	
S. No. De	scription of P	roduct/Services	Annual C	apacity	Unit	Rate	Total Value Rs.
I							
6. Project Cost an	d Source of I	Finance					
<u>,                                     </u>		Investmen	t Do			Sour	ce
		Investmen	t IXS.		Equity R	S.	Loan Rs.
Fixed Assets	S						
Working Capi	tal						
Total Investme	ent						
				•			
7 Fixed As	ssets Details						
	ssets Details iption		Rs	J.		Rer	marks
S. No. Descr		)	Rs	s		Rer	marks
S. No. Descr 1 Land	iption		Rs	i.		Rer	marks

4	Furniture, Fixtures and Office	
4	Equipment	
5	Vehicles	
6	Pre-operational Expenses	
7	Others	
	Total Fixed Assets	

# 8. Working Capital Details

S. No.	Description	Rs.
1	Raw Materials (Fordays/months)	
2	Semi finished Goods (Fordays/months)	
3	Credits(Fordays/months)	
4	Others	
	Total	

# 9. Machinery List

S. No.	Name	No./Set	Rs.

10. List of Raw materials
---------------------------

S. No.	Name of raw materials, packing materials etc.	Unit <b>{</b>	Rate	Required qty. per annu	Amount Rs.

11. Req	uirement of convertible foreign exchange
	For raw materials: per annum
	For Machineries:
	Others:
	Total:

#### 12. Employment

Description	Local	Foreigner	Total
Administrative			
Technical			
Labours, Highly Skilled			
Skilled			
Semi skilled			
Unskilled			
Total			

#### 13. Utilities

Туре	Requirement	Unit	Source
Electricity		kVA	
Diesel		kL	
LDO, Furnace Oil		kL	
Coal		MT	
Rice Husk		MT	
Water		L	
Others			

#### 14. Investors' Details

	1	2	3	4
Name				
Father's name				
Grand Father's name				
Citizenship				
Mailing Address				
Phone No.				
Email				
Share %				
Signature				

<sup>1.</sup> IEE/EIA shall be carried out for the industries mentioned in rule 3 and rule 6 of Environmental Protection Rules 1997.

<sup>2.</sup> This Form shall be duly filled.

<sup>3.</sup> Separate sheet can be attached if the space in the form is not sufficient.

<sup>4.</sup> The details in this form shall be updated after three months from the date of commercial operation.

### **List of Industries Requiring IEE**

#### **Sector: Industry**

Α.

- 1. Alcohol manufacturing by blending process and distillery works which include boiling and fermentation with capacity upto 500 thousand litres / day
- 2. Acid, alkali and Primary chemical production industry with capacity upto 100 MT / day
- 3. Tannery processing upto 10,000 sq.ft./ day
- 4. Cooking and natural gas refilling, filling, manufacturing and distribution industry.
- 5. Stone crushing industry
- 6. Paint Industry except cosmetic products production industry
- 7. Dairy industry with capacity of more than 10,000 liter/day
- 8. Lubricants manufacturing by blending, reprocessing, reclamation
- 9. Foam industry
- 10. Dry and wet cell battery manufacturing
- 11. Sugar industry including Khandsari upto 3,000 MT / day
- 12. Textile dyeing, printing, washing including carpet except traditional industry
- 13. Pulp & paper industry with capacity up to 100 MT/day except traditional pulp & paper industry
- 14. Brick & tile industry with capacity up to 20 million pieces annually
- 15. Limestone or clinker based cement industry with capacity up to 3,000TPD
- 16. Lime industry with capacity up to 500 MT/day
- 17. Pharmaceutical Industry and Bulk drugs formulation industry with capacity upto 50 MT/day
- 18. Waste plastic recycling industry with capacity more than 5 MT/day
- 19. Water purification industry having business motive with capacity more than 10 litre/sec except those supplying through pipe line

# B. Following industries having investments more than Rs. 1 million (at company value) on plant, machineries and equipment

- 1. Tyre, tube, rubber, processing & manufacturing
- 2. Foundry
- 3. Bitumen & emulsion
- 4. Chemical processing of bone, horns and hoof upto 50 MT/day
- 5. Herbal processing
- 6. Mine based industry with fixed asset (civil works and machinery) upto 500 millon
- 7. Industries producing Ferrous and Non-ferrous metal upto 50 MT/day through primary smelting (excluding re-rolling, re-melting & fabrication)
- 8. Saw mill using 5,000 to 50,000 cubic feet of wood per annum

**Note:** For mining and other sector, please refer Environment Protection Regulation 1997 (Second Amendment - 2007).

#### **Major Steps for IEE Study**

(As per Environment Protection Regulation 1997 and its first amendment 1998)

#### A. Notification

Notification in a National daily for comments from concerned individuals, VDC, Municipality, Hospital, School about the project and its impacts on the environment and human health within 15 days from the date of publication of the notice. Similar notification should be posted on the concerned VDC/Municipality notice board.

#### B. TOR

Submission of Term of Reference (TOR) prepared according to Annex 3 of Environment Protection Regulation 1998 and its first amendment 1999 and subsequent approval by DOI.

#### C. Final IEE Report

- 1. Preparation of IEE report, based on approved TOR, according to Annex 5 of Environment Protection Regulation 1998 and its first amendment 1999 including the comments from the concerned individuals or institutions.
- 2. Submission of the Report in DOI and final approval by DOI

# **List of Industries Requiring EIA Report**

#### **Sector: Industry**

- 1. Brewery & wines works which include boiling and fermentation with capacity more than 500 thousand litres / day
- 2. Primary chemicals such as corrosive, acid, alkali (except citric, tartaric acetic acid) with production capacity more than 100 MT/day
- 3. Tannery with a capacity of over 10,000 sq.ft/day
- 4. Mine based industry with fixed asset (civil works and machinery) more than 500 millon
- 5. Petrochemical production and processing (diesel, kerosene, lubricants, plastics, synthetic rubber etc.) industry
- 6. Industries producing Ferrous and Non-ferrous metal more than 50 MT/day through primary smelting (excluding re-rolling, re-melting & fabrication)
- 7. Sugar industry including Khandsari with capacity of over 3,000 MT /day
- 8. Limestone or clinker based cement industry with capacity more than 3,000TPD
- 9. Lime industry with capacity more than 50 MT/day
- 10. Asbestos industry
- 11. Radioactive emitting (nuclear and atomic processing) industry
- 12. Bulk drugs formulation industry with capacity more than 50 MT/day
- 13. Extremely hazardous chemicals such as isocyanides, mercury etc. producing industry
- 14. Arms, ammunition and explosives producing industry except that establish or produced by Nepal Army or Nepal Police
- 15. Pulp and Paper with capacity more than 100 MT/day
- 16. Brick and tile industry with capacity more than 20 million pieces per annum
- 17. Chemical processing of bone, horns and hoof more than 50 MT/day
- 18. Saw mill using more than 50,000 cubic feet of wood per annum

#### Note:

- I. For mine based and other sector, please refer Environment Protection Regulation 1997 (Second Amendment 2007)
- II. Procedure of IEE and EIA study has to be followed as per Environment Protection Regulation, 1997.

#### MAJOR STEPS FOR EIA STUDY

(As per Environment Protection Regulation 1997 and its first amendment 1998)

#### A. Scoping:

- 1. Notification in a National daily for comments from concerned individuals, VDC, Municipality, Hospital, School about the project and its possible impacts on the environment and human health within 15 days from the date of publication of the notice. Similar notification should be posted on the concerned VDC / Municipality notice board.
- 2. Application in DOI for scoping including the comments, if any, from the individuals and/or institutions.
- 3. Forwarding of the application with comments from DOI to Ministry of Industry / Ministry of Population and Environment.
- 4. Final approval by MOEST

#### B. TOR:

- 1. Preparation of TOR, based on approved scoping, according to Annex 4 of Environment Protection Regulation 1998 and first amendment 1999.
- 2. Approval by Ministry of Environment, Science and Technology (MOEST).

#### C. Report:

- 1. Public meeting to be held in the concerned VDC/Municipality about the possible impacts from the project and the mitigation measures to be applied.
- 2. Report preparation, based on approved TOR, according to Annex 6 of Environment Protection Regulation 2054 (First Amendment 2055).
- 3. A copy of the report to be sent to the concerned VDC/Municipality/DDC and/or other concerned individuals.
- 4. With recommendation of the concerned VDC/Municipality, 15 copies of the report to be submitted to DOI, 10 copies of which to be forwarded to MOICS and from there to MOEST within 30 days from the date of receiving of the application.
- 5. Publication of the notice about the project in a National Daily by MOEST Comments to be given to MOEST within 30 days from the date of first publication.
- 6. Final approval by MOEST.

# **Application for Registration of the Trademark**

То				
	tor General,			
	rtment of Industries, reshwor, Kathmandu.			
тпри	reshwor, Kaumandu.			
	As I/We am/are/have going to use/used I/We hereby, apply for the registration of seed designed (if applicable) along with applications of registration, having registered the trade	f the trader ation fees.	mark enclosing herewith four I/We would like to request	r copies of the
1. Fu	ıll Name of Proprietor (Individual, Company, o	ther institu	ntion) of Trademark :	
2. Ft	ıll Address of Proprietor of Trademark			
3. De	tail Specification of Trademark.			
_			<u> </u>	
	a. Description of Mark  b. International Class  c. Date of first use (if any)  d. Goods or services in which marks is used		Mark Design	
4.	Description of origin, selection and meaning proposed mark.	of word (s	s), symbol or picture in the	
5.	Elements of claimer or disclaimer in the mar	k		
	Elements having exclusive rights	Eleme	nts not having exclusive righ	nts
6.	I hereby declare that proposed trademark is rewholly or partially from others.	ny original	selection. It is not copied	
7.	Regarding the use of mark, if any situation exits, I will be subject to departmental action	_	_	Article 18(1)
8	I will put the mark in the practice within one otherwise I will be subject to departmental ac	-	_	department, of the Act.

9.	I will comply	with Article	16(2),	Article 23.a	and Article	18.b of the Act.

- 10. Documents to be enclosed. (All documents must be endorsed by the applicant).
  - a. Permission of undertaking pertaining to the production of goods or delivery of services (If filing is not based on foreign registration).
  - b. Four copies of registration that affixed with the mark design(if applicable).
  - c. Letter of nomination if application is filed through the representative (if applicable).
  - d. Evidence of use of mark (if applicable).

Name of Applicant	Signature
Address	Date

- 11. Name & Address of Witnesses (2 persons):
  - 1.
  - 2.

# **Application Form for Business Visa**

							Date:	
The Director General,								
Department of Industries								
Tripur	eshwor, Kathma	ndu.						
			Subject: R	ecommendation for	Business Visa			
Dear S	Sir,							
				reign investment				, .
				ry was registered a				
				direct employmen				
The ap	proved investm	ents on fixed a	sset and work	ing capital were R	S	and Rs		respectively.
Till da	te Rs	has been inv	vested in the co	ompany, out of wh	ich Rs	has	been invest	ed by the foreign
investo	or/s. The current	status of the ex	sisting foreign	investors is given	below/enclosed he	rewith.		
			0 0	C				
CNI		Foreign Investor		Committed	Investment Status		Status in the	
SN		roleigi	i ilivestoi		Committee		0001110110	Status III tile
SN		Name	i ilivestoi	Country	Investment	made	till date –	company <sup>1</sup>
SN			i investor	Country				
SN 1			i ilivestoi	Country	Investment		till date –	
			Tillvestoi	Country	Investment		till date –	
1			Tillvestoi	Country	Investment		till date –	
1 2	gst the aforeme	Name			Investment - Rs.		till date – Rs.	company <sup>1</sup>
1 2 Among		Name	ors, the follo	owing investors' (	Investment - Rs. authorised represe	entative)	rtill date – Rs. //dependent	company <sup>1</sup> s' business visa
1 2 Among expires	s as mentioned	Name entioned invest	ors, the follo	owing investors' (recommended His	Investment - Rs. authorised represent the state of the st	entative)	till date – Rs.  /dependent for	company <sup>1</sup> s' business visa
1 2 Among expires	s as mentioned	Name entioned invest	ors, the follo	owing investors' (	Investment - Rs. authorised represent the state of the st	entative)	till date – Rs.  /dependent for	company <sup>1</sup> s' business visa
1 2 Among expires	s as mentioned	Name entioned invest	ors, the follo partment last you to recomm	owing investors' (recommended His	Investment - Rs. authorised represent the state of the st	entative)	till date – Rs.  /dependent for	company <sup>1</sup> s' business visa a period of
1 2 Among expires year/s.	s as mentioned We, therefore, l	Name entioned invest	ors, the follopartment last you to recomm	owing investors' ( recommended His nend business visa	Investment  - Rs.  authorised represe/her/their visa on to him/her/them fo	entative)	/dependent for years.	s' business visa a period of
1 2 Among expires year/s.	s as mentioned We, therefore, l	Name entioned invest	ors, the follopartment last you to recomm	owing investors' (recommended His arend business visa testor/dependent	Investment  - Rs.  authorised represe/her/their visa on to him/her/them fo	entative)	/dependent for years.	company <sup>1</sup> s' business visa a period of
1 2 Among expires year/s.	s as mentioned We, therefore, l	Name entioned invest	ors, the follopartment last you to recomm	owing investors' ( recommended His nend business visa to estor/dependent ation to investor, in	Investment  - Rs.  authorised represe/her/their visa on to him/her/them fo	entative)	/dependent for years.	s' business visa a period of

#### Appendix – 15

# **Application Form for Non-Tourist Visa For Prospective Investors**

The Director General, Department of Industries Tripureshwor, Kathmandu.

1		

#### **Subject :** <u>Recommendation for non tourist visa.</u>

Dear Sir/Madam,	
My name is	industry in Nepal on 100%
The proposed venture is estimated to manufacture/provide servper year. The total project cost is estimated at F will invest up to Rs	Rs out of which I
I, therefore, kindly request you to recommend month/s non tour above mentioned industry.	ist visa to prepare feasibility study of the
Thanking You.	Yours faithfully,
	(Name of investor)
	Contact Address
Note:	Tel. no

- 1. Application for Visa Extension should be filed at least fifteen days before visa expiry date.
- 2. Further visa extension will be recommended only on presentation of progress report during the last visa recommendation period.
- 3. Person holding such non-tourist visa are not allowed to do any other business or work other than proposed study.
- 4. If necessary, original passport is to be produced to the Department.

### Application Form for Non-Tourist Visa For Expartriates from Advertisement

The Director General Department of Industry Tripureshwor, Kahmandu

Subject: Recommendation of Non-Tourist Visa							
Dear Sir	Dear Sir/Madam,						
As per the advertisement published on, dated for the following post/s we are very sorry that we could not select/find a suitable Nepalese National for that/those post/s. Instead, we have found following person/s best suitable for the post/s and have made agreement with him/her/their. Copies of his/her/their passport, visa, educational and training certificates have been attached with this application.  We would, kindly, request you to recommend Non-Tourist Visa for the following experts.							
S. NO.	S. NO. Name Passport Number Current Visa Expiry date Proposed Post						
I certify that the information mentioned above are true and correct. I fully agree that I shall be punished as per the law for discrepancies, if any.  Thanking you. Yours truly,							
(Signatur Date: Company Address:	Company Seal  Signature of Authorized Person)  Date:						

### <u>Application Form for Non-Tourist Visa</u> <u>For Expartriates from Technology Transfer Agreement (TTA)</u>

The Director General Department of Industry Tripureshwor, Kahmandu

	Subject: Recomn	nendation of Non-Tourist V	<u>isa</u>					
Dear Sir/	Madam,							
approved their serv	the Technology Transfer Agreement between by the Department of Industry on	, following exp	erts have been appointed to provide					
We woul	d, kindly, request you to recommend Nor	n-Tourist Visa for the follow	ving experts.					
S. NO.	Name	Passport Number	Current Visa Expiry date					
		-						
I certify that the information mentioned above are true and correct. I fully agree that I shall be punished as per the law for discrepancies, if any.								
Thanking	g vou.							
-	Yours truly,							
(Signature of Authorized Person)								
	Date:							
	y Name:							
	na numbar							
relepilor	ne number							

### **Application Form: Department of Immigration**

The Director General, Department of Immigration Kathmandu, Nepal.

Dear Sir/madam,

Passport Size Photo

I would like to request you to kindly issue me study/non-tourist/business visa for period mentioned below. My particulars are as under:

1.	Name in full Mr. / Mrs. / M	iss.			
2.	Nationality			<del></del>	
3.	Place of Birth				
4.	Date of Birth				
_	Permanent Address				
6.	Present address in Nepal				
7.	Profession				
	Particulars of Passport :	(a) Passport No			
8.	(a) Date of entry in to Nepa	l(t	o) Port of entry		
9.	Period spent in Nepal (Tota	l)			
10	. Last Visa number	***************************************			
11	. (a) Validity of last visa iss	ued	(b) Type of visa		
	. Reason for request for visa				
	. Period of which extension				
	. Affiliated agency/area in N				
	. (a) Whether local tax to be				
	. Family members (number)		, , , , , ,		
	. Means of support in Nepal		xchange)		
	. Basis for extension reques				
	Others, if any				
	. Attached documents: (a) R				
_0	(b) Work	Permit (c)	meerica agency	(d)	
Date	e :			Signature of Applicant	
	For official use only				
1) 2)	Visa approval date File Number				
2) 3)	Visa sticker number			Immigration Officer	
4)	Type of visa granted			Code Number	
5)	Visa Fee			Date :-	
6)	Bill No				
7)					
8) 9)					
71	Unners II anv				

### **Certificate of Origin**

FOR EXPORTS FREE OF CUSTOM DUTIES UNDER THE TREATY OF TRADE BETWEEN HIS MAJESTY'S GOVERNMENT OF NEPAL AND THE GOVERNMENT OF INDIA

R	Δf	or	Δr	100	Nο	
м	ш	-1	ш		70	

- 1. Articles consigned from (Exporter's business name, address)
- 2. Articles consigned to (Consignee's name, address)
- 3. Means of transport and route
- 4. Item Number (HS Tariff Line)
- 5. Marks and number of packages
- 6. Description of Articles
- 7. Gross weight or other quantity
- 8. Number of date of Invoice together with value.
- 9. Declaration by the exporter :

The undersigned hereby declares that the details furnished above are correct, that the articles were produced in Nepal and that they comply with the Rules of Origin specified in the Treaty of Trade between His Majesty's Government of Nepal and the Government of India.

( Place & Date, Signature of Authorised Signatory)

#### 10. Certification

It is certified that the articles herein referred to are eligible for preferential treatment as per provisions of the Treaty of Trade between His Majesty's Government of Nepal and the Government of India. It is further certified that:

- 3. The above articles do not involve any assembly of parts / repackaging operations.
- **4.** The articles in question are not products of third country origin.

For His Majesty's Govt. of Nepal

( Place and Date, Signature and Stamp of FNCCI / FNCCI member )

### **Locating the Industries**

### 1. List of industries that CAN be established in MUNICIPALITIES in KATHMANDU VALLEY.

- a) Cottage Industry
  - Traditional cottage industries (except rural tanning)
- b) Tourism Industry
  - Travel agency
  - Trekking agency
  - Hotel, resort, restaurant
- c) Manufacturing Industry
  - Food processing (with machineries of value upto Rs. 200,000) except meat processing
  - Electronic assembly industry
  - Candle industry (with machineries of value upto Rs. 100,000)
  - Stationery industry (stationery goods made of paper: with machineries of value upto Rs. 100,000)
  - Wooden furniture industry (Band saw is not permitted and with machineries of value upto Rs. 50,000)
  - Woollen yarn spinning (using hand "charkha")
  - Resin Bag industry (with machineries of value upto Rs. 100,000)
  - Leather goods industry (with machineries of value upto Rs. 100,000)
  - Aayurvedic medicine industry (with machineries of value upto Rs. 50,000)
- d) Construction Industry
  - Fly over bridge
  - Official, commercial and business complex
  - Trolly bus service (workshop and garage, if any, shall be established outside the city area)
- e) Service Industry

Following industries cannot be established in the city area in Kathmandu valley.

- Medium and Large chemical laboratory industries
- Workshop (with machineries of value above Rs. 200,000)
- Cut to Length Sheets, Strips and Tube
- Repacking Industries except Packing of Tea, Domestic Masala, Sugar, Maida, Salt, Daal etc.
- Movie Processing Laboratory.
- Washing, dyeing plant, textile printing
- Cold Storage

### 2. List of industries that CAN NOT be established in KATHMANDU VALLEY.

<u>Sector</u>	Pollution: Parameters
Tannery	chromium Sulphides High BOD, Sodium Odour
Chemical Fertilizer	Ammonia, NH <sub>4</sub> CI, SiF4, HF NO <sub>x</sub> from Ammonium
	Nitrate Reactor
Cement	Particulate (Dust) CO, SO <sub>x</sub> , NO <sub>x</sub>
Steel Melting & Foundry (Medium & Large)	Hydrocarbons, Aldehydes, Ketones, Carbon Monoxide
	fumes, Smokes, SOx NOx spent pickle liquor - Acidic

Pulp & Paper (expect traditional handmade paper &	Sulphite waste liquor with calcium bisulphite liquor
small scale recycling plant)	white water effluent
Caustic Soda Chemical Manufacturing Industries	Mercury from caustic soda production many acidic and
	alkali wastes
Oil Refineries Petroleum Product (Petrol, Diesel,	Oil & Grease, Hydrocarbon, phenols fatty acid &
Kerosene, Lubricant, Furnace oil etc.)	Nitrogen Compounds and sulphur compounds, fire
	hazardous
Dyeing (medium & large)	Alkali wastes from dyestuff high pH, high BOD
Acid Manufacturing	Acidic wastes
Fermentation, Distillation & Blending (Distillery &	Odour, High BOD & high COD
Beer)	
Electroplating & Galvanization (medium & large)	High pH, BOD, Oil & greases metals, phenols &
	organic
Smelting Ferrous & non ferrous (medium & large)	Particulate matters (dust)
Sugar Production and Khandsari	Odour, High pH, BOD, COD
Rubber Processing (tube & tyre manufacturing)	High pH, COD, Sulphide, Oil & grease
Paints Industries (medium & large scale)	
Bleaching powder	

### 3. <u>List of industries that CAN NOT be established in MUNICIPALITIES OUTSIDE KATHMANDU VALLEY.</u>

- a) Industries listed in S. No. 2 above.
- b) Stone Crushing industries

### **Application Form for Electricity Connection**

S.No.

### **Nepal Electricity Authority**

Office copy		
Ref.No.		

Application for Supply of Electricity

									Date :-		
Application's Name IN BLOCK LETTER											
Father's Name/Hus	sband's Na	me :-									
Grand Father's Nar	Grand Father's Name :-										
Owner's Name :-	Owner's Name :-										
Full address at whi	ch supply	is requ	uired								
Block No.	Tole			Mur	nicipa	ality			Ward No		
District	Phone N			Offi	ice				Residence		
Description of prem	nises, (Ho	use, S	Shop etc.	)					r No.		
									l Room No.		
If the supply is av	ailable in	the al	bove me	entioned	l pla	ce in w	hose	Nam	ne and address of	wiring	contractor
name											
Customer No.		,	Year of	oonnoo	tion						
Customer No.			real of	connec	lion						
Name :											
Father's Name :											
Tariff required	Domest	ic	Industr	ial	Cor	nmercia	al	Non	commercial		Others
•	1		ı	Mark c	ircle	on the	catego	ry give	en below		
							ŭ	, 0			
New Supply	Temporar	y		Additio	onal		Chang	ge of	Others		
	Supply			Supp	ly		Tari	ff			
Supply is required	No.		otal	Moto	r	No.	Pow	/er	Phase		ist of Install equipments
		W	/atts								the case of three phase
										S	upply
Light											
Fans											
Power Sockets											
Water Heater											
Heater											
Cooker, Hot Pl.											
Refrigerators											
Air Cond.											
Others											
Date of Power Con	nection:										
Customer Name's: Signature of Customer Date											

### **Details of Incentives and Facilities**

- a. Corporate tax shall not exceed 20 percent of profit for industries other than manufacturing cigarettes, bidi, cigar, tobacco, alcohol and beer.
- b. Industries (other than cigarette, bidi, and alcohol industries) established in remote, undeveloped and underdeveloped areas, are entitled to a tax exemption of 30, 25 and 20 percent respectively.
- c. Industries are permitted to deduct one-third of the value of the fixed assets investment as depreciation in addition to the normal depreciation allowed under the income tax law.
- d. Industries which invest in modern plant, machinery and equipment which will control environmental pollution are entitled to deduct 50 percent of the investment so made as deductible expenses in computing taxable income.
- e. Pre-operating expenses incurred in connection with skill development and training will be allowed to be capitalised.
- f. 10 percent of the gross profit is allowed as a deduction against net income on account of expenses connected with technology or product development and skill enhancement.
- g. Dividends declared from investments made in industry are taxed at a nominal rate of 5 percent.
- h. 5 percent of the gross income would be allowed as a deduction in computing net income on account of donations made for the improvement of schools, colleges, universities, hospitals, religious places and other social welfare activities.
- j. 5 percent of the gross income will be allowed as deduction in computing net income as expenses on account of expenditure incurred on advertisements for the promotion of products or services, hospitality and for similar miscellaneous.
- j. Industries (other than cigarettes, bidi, alcohol, saw mill and catechu) using 80 percent or more domestic raw materials in production and employing all local manpower are exempted income tax at the rate of 10 percent..
- k. Industries which provide direct employment to 600 persons or more than 600 Nepali citizens round the year shall be entitled to an additional income tax exemption at the rate of 10 percent for that year.
- Export oriented industries receiving duty drawback facilities under the Industrial Enterprises Act and Industries manufacturing intermediate goods to be used for the production of exportable commodities will be refunded the amount of premium, customs duty, excise and sales tax paid on the raw materials used to produce such intermediate goods, as well as the excise and sales tax paid on such intermediate goods on the basis of the actual volume of the export of the commodities manufactured by using them. For this purpose transferable tax credit system will be used.
- m. Priority will be given to arrange infrastructures required for the establishment of industries.
- n. Industries will be given priority for government land and land in industrial districts for the establishment of industries.

### **Cottage Industries**

(As per Industrial Enterprises Ordinance 2054)

Handloom, Pedal loom, Semi-automatic loom, Warping, Dyeing and Printing, Tailoring (other than Readymade Garments), Knitting, Hand knitted Woollen Mat and Blanket (Radi, Pakhi), Woollen Carpet, Pashmina, Woollen Garments, Carpentry, Wooden Artistic Product, Cane and Bamboo Works, Natural Fibre Products, Hand Made Paper and Goods made up thereof, Gold, Philgiree Products including Silver, Brass, Copper, Precious and Semi-precious Stones, Ornaments. Sculptures and Pottery, Honey, Chyuri, Cardamom Processing, Clay or Ceramic Pottery, Leather Cutting and Tanning, Rural Tanning and Leather Goods Producing Works, Jute, Sabai Grass, Babio, Choya, Cotton Thread Products, Artistic Products made up of Bones and Horns, Stone Carving, Ceramic Fine Arts, Pauwa, Boutique, Incense Stick (Dhup), Dolls and Toys Industries and industries having NRs 200,000 fixed assets (excluding land and building)

### Note:-

- 1. Unless otherwise mentioned specifically, machines of the above mentioned industries should not employ through electric motors of diesel or petrol or crude oil engine more than a total of five Kilowatt. Power looms shall not be included under Cottage Industries.
- 2. Permission shall be required for the establishment of mechanised woollen spinning and mechanised woollen carpet manufacturing.

### **List of National Priority Industries**

(As per Industrial Enterprises Ordinance 2054)

- 1. Agro & forest-based industries
- 2. Engineering Industries ( Producing Agricultural and Industrial machines).
- 3. Industry manufacturing fuel saving or pollution control devices.
- 4. Solid waste processing industry.
- 5. Road, Bridge, Tunnel, Rope way, Flying Bridge, Trolley Bus & Tram Manufacturing and operating industry.
- 6. Hospital & Nursing Home (only out side the Kathmandu valley).
- 7. Industries producing Aayurvedic, Homeopathic and other traditional medicines & industries producing crutches, seat belt, wheel chair, stretcher & stick and so on to be used in aid of the disabled and orthopaedic.
- 8. Cold storage installed for the storage of fruits and vegetables.

### **Classification of Areas 109**

### (Annex - 3 of Industrial Enterprises Act )

### Remote Area

1.	Darchula	2.	Bajhang
3.	Bajura	4.	Humla
5.	Jumla	6.	Mugu
7.	Kalikot	8.	Ropla
9.	Mustang	10.	Manang
11.	Solukhumbu	12.	Sankhuwasabha
13.	Khotang	14.	Bhojpur
15.	Achham	16.	Dailekh
17.	Jajarkot	18.	Rukum
19.	Okhaldhunga	20	Myagdi
21.	Terathum	22.	Ramechhap

### **Undeveloped Area**

1.	Taplejung	2.	Rolpa
3.	Baitadi	4.	Rasuwa
5.	Gulmi	6.	Prabat
7.	Dadeldhura	8.	Pyuthan
9.	Doti	10.	Salyan
11.	Panchthar	12.	Baglung
	a		

13. Sindhupalchok

		<b>Underdeveloped Area</b>	
1.	Kailali	2.	Surkhet
3.	Arghakhanchi	4.	Palpa
5.	Syanja	6.	Dhading
7.	Lamjung	8.	Tanahun
9.	Gorkha	10.	Sindhuli
11.	Udayapur	12.	Dhanakuta
13.	Ilam	14.	Kanchanpur
15.	Bardia	16.	Dang
17.	Nuwakot	18.	Kavrepalanchok
19.	Dolakha		

## <u>Depreciation Rate as Per Income Tax Rule 101</u> (Rate of decreasing depreciation system)

1.	Building -		
	a. C	ement mortar	5 %
	b. M	lud Mortar	7 %
	c. To	emporary (wooden or thatch)	50 %
2.	Vehicles		
	a.	Aeroplane, Helicopter	25 %
	b.	Ship, boat	20 %
	c.	Bus, Truck, Tractor	20 %
	d.	Car, Jeep, Van, Motorbike	15 %
	e.	Bicycle, Rickshaw	20 %
	f.	Animal driven vehicle & boat	25 %
	g.	Other Vehicles	15 %
3.	Furnitures		
	a.	Metal	10 %
	b.	Wooden	15 %
4.	Machinery, 1	Equipment and Tools	
	a.	Relating to building, road, bridge,	
		mines, tunnel construction:	
		i. Crane, Bulldozer, Dozer,	
		Grader, Roller, Dump truck and	
		other similar machineries &	
		equipment	25 %
		ii. Other light machine equipment	15 %
	b.	Machine and equipment relating to	
		electricity and Telephone	15%
	c.	Refrigerator, Air-conditioner, Air-	
		cooler and other similar type of	
		machinery & equipment	15 %
	d.	Lift, elevator and escalator	15 %
	e.	Computer and related equipment	20 %
	f.	Machinery and equipment relating to	
		production and screening of motion	
		picture	20 %
	g.	Frames used for producing brick	

### Appendix - 25

# Application Form for Duty Draw-back

(as per the clauses "u" and "w" of Article 15 of the Industrial Enterprises Act, 1992).

2. Name & Address of Buyer: 1. Name & Address of the Industry: 4. Duration of supply from Factory : 3. Name & quantity of goods sold:

6. Agency certifying the incomes: Sales Price in foreign currency:

7. Description of raw materials used

	Amount to be refunded	
nium refund)	Quantity actually used	
Details of raw materials used (provision for premium refund	Premium percentage	
rials used (pro	Amount of premium paid & receipt No.	
of raw mate	Import Quantity A licence & value No. & pr date pr	
Details	Import licence No. & date	
	L/C No.	
w back)	Custom	
for duty dra	Quantity actually used	
Details of raw materials used (provision for duty draw back)	Value & Amount quantity of custom duty paid & receipt No.	
w materials u	Value & quantity	
Details of ra	Import custom declaration certificate No. & date	
plo	Date of delivery from the factory or de date of cedeclaration No	
Details of goods sold	Bill Date Value & No quantity	
Det	Date	
	Bill No	

# Documents to be attached

- Sales Invoice
- Original Custom Declaration Certificate of imported raw materials & receipt of custom payment
  - Proof of payment in convertible foreign currency

- Copy of agreement with buyer
   Original copy of import licence and receipt No.
   L/C and Invoice of raw material, if imported under auction.

### **Industrial Factor Costs 112**

### 1. Electricity (Industrial Tariff): Effective from July 16, 2012

### Option I

### All Amounts in NRs.

<u>Sectors</u>	<u>Demand Tariff/KVA per</u> <u>month</u>	Energy Tariff/Unit
b) Lower Voltage (230/400V)		
iii) Rural and Cottage Industries	55.00	6.50
iv) Small Scale Industries	100.00	8.00
e) Medium Voltage (11 KV)	230.00	7.20
f) Medium Voltage (33 KV)	230.00	7.00
g) High Voltage (66 KV and above)	220.00	6.25

### **Option II (Time of Day Tariff)**

All Amounts in NRs.

	Demand	Energy tariff/Unit			
Sectors	tariff/KVA	Peak Time	Off Peak Time	Other Time	
	per month	5 pm to 11pm	11 pm to 5 am	5 am to 5 pm	
d) High Voltage (66 KV and above)	220.00	7.75	3.30	6.25	
e) Medium Voltage (33 KV)					
f) Medium Voltage (11KV)	230.00	8.50	4.20	7.00	
	230.00	8.75	4.30	7.10	

Source : NEA

### Note:-

Lower voltage means 230/400 Volt.

Medium voltage means 11 and 33 KV.

High voltage means 66 KV and above.

### 2. Fuel (As of June 2016)

(For Kathmandu)

Rs.	99.00/litre
Rs.	75.00/litre
Rs.	1400/Cylinder
Rs.	109.00/litre
Rs.	75.00/litre
	Rs. Rs. Rs.

Source : Nepal Oil Corporation

#### 3. Telecommunication

http://www.ntc.net.np/tariff/tariff.php

### 4. Exchange Rates As on June 24, 2016 (Major Currency)

Exchange Rates Fixed by Nepal Rastra Bank

Currency Unit Buying (Rs.) Selling (Rs.)

Indian Rupees 100 160.00 160.15

Open Market Exchange Rates

(For the purpose of Nepal Rastra Bank )

<b>Currency</b>	<u>Unit</u>	<b>Buying Rate (Rs.)</b>	Selling Rate (Rs.)
U.S. Dollar	1	108.48	109.08
European Euro	1	119.52	120.19
UK Pound Sterling	1	143.87	144.67
Swiss Franc	1	111.30	111.92
Australian Dollar	1	80.58	81.02
Canadian Dollar	1	83.39	83.85
Singapore Dollar	1	79.96	80.40
Japanese Yen	10	10.66	10.71
Chinese Yuan	1	16.32	16.41
Saudi Arabian Riyal	1	28.93	29.08
Qatari Riyal	1	29.79	29.96
Thai Baht	1	3.07	3.09
UAE Dirham	1	29.53	29.70
Malaysian Ringgit	1	26.43	26.57
South Korean Won	100	9.17	9.22

Note: Under the present system, the open market exchange rates quoted by different banks may differ.

### **Industrial Statistics Report**

2. Address

1. Name of Industry

Date:

3. Telephone No.		3. Fax No.				
4. E-ma	ail					
5. Indu	ıstrial Statistics					
S. No.	Product/Service	Annual Capacity	Unit	From Month to Month of Fiscal Year		
				Production		iles
					Local	Export
	Material f Employees: Local		Foreign	Consumed Quan Total	ntity	
8. Curi	ent Status of the industry	,	Operation	onal/Closed/Undo	er-construction	
9. No o	f days the industry in ope	ration				
10. Shir	ft per day					
Filled b Name : Designa Signatu	ation :					

**Seal of Company** 

### **Application for Determining Raw Material Consumption Norms**

Dep	The Director General, Department of Industries Tripureshwor, Kathmandu					
Sub	ject: <i>Fixatie</i>	on/Certification of Mater	ial Consumption Norms			
		1 0	x/certify the material co	-	on norms fo	or our product
1.	Name	and address of Indust	ry :			
<ol> <li>2.</li> <li>3. A</li> </ol>	Mailii	ct Person, Tel No.: ng address: products and annual products	roduction canacities			
J. 1		Product	Annual Capacity	Unit		
			1			
4. ì	Name of Pa	roduct which the mate	rial consumption norms	has to be	fixed for:	
			1			
5. ł	Production	Process				
6. l	Material C	onsumption details pe	rkg/ltr./mtr. o	of produc	t	
	S. No.	Name of Raw Mater	rial	Qty.	Unit	
•						
-						
•						

_	D . 1		,
1	I Notail	At II	79 Ctac T
1.	Detail	UI W	asics

S. No.		Waste		
	Process Steps	Qty.	Unit	How is it managed?**

<sup>\*</sup> wastes in the different production stages have to be mentioned

### 8 List of Machineries

S. No.	Name	No./Set	Installed Capacity

<sup>9.</sup> The details given in this form is true and correct. We agree that we shall be prosecuted if the information provided in this form is not correct in any way.

Seal Authorized Signature

### 10. Attachments

- Copy of Industry Registration certificate
- Copy of approval letter of expansion/diversification, if there is any.
- Process Flow Chart
- Production and Raw material consumption data for the last two years
- Copy of last two years' Financial Audit Report.

<sup>\*\*</sup> whether the wastes are recycled or disposed or else shall be mentioned

### **Names and Addresses of Useful Institutions**

Ministry of Industry
 Singha Durbar
 Kathmandu, Nepal

Tel 4226686, 4244190, 4251174,

Fax 977-1-4220319

Email: moc@wlink.com.np URL: http://www.moics.gov.np

3. Company Registrar's Office

Tripureshwor, Kathmandu, Nepal Tel 4259961, 4263089 URL: http://www.ocr.gov.np

5. Department of Commerce and Supply

Management Babar Mahal, Kathmandu, Nepal Tel 4247912, 4247913 URL: www.doc.gov.np

7. Department of Immigration

Kalikasthan, Dillibazar Kathmandu, Nepal

Tel: 4433934 / 4429660 / 4438862 / 4438868 URL: http://www.nepalimmigration.gov.np

9. Nepal Bureau of Standard and Metrology

Balaju, Kathmandu P.O. Box No. 985

Tel 4350445, 4350447, 4350818 URL: http://www.nbsm.gov.np

11. Inland Revenue Department

Lazimpat

Kathmandu, Nepal Tel 4410340, 4419

URL: http://www.ird.gov.np

13. Nepal Rastra Bank

Lalit Niwas, Baluwatar Kathmandu, Nepal

Tel 4410158, 4419804 -7, 4412204

Telex 42207 RABA NP Fax 977-1-4421018

URL: <a href="http://www.nrb.org.np">http://www.nrb.org.np</a>

2. Department of Industry

Tripureshwor,

Kathmandu, Nepal.

Tel. 4261101, 4261203, 4261302, 4261169

Fax 977-1-4261112 Email: info@doind.gov.np URL: http://www.doind.gov.np

4. Investment Board Nepal

ICC Complex, New Baneshwor

Kathmandu, Nepal

Phone:977-1-4475277,977-1-4475278

Fax:977-1-4475281

URL: http://www.ibn.gov.np

6. Ministry of Commerce and Suplies

Singha Durbar Kathmandu, Nepal

Tel 4211446, 4211546, 4211441, 4211631

URL: <a href="http://www.mocs.gov.np">http://www.mocs.gov.np</a>

8. Ministry of Tourism and Civil Aviation

Singhadurbar Kathmandu, Nepal Tel 4225870, 4225579

URL: <a href="http://www.tourism.gov.np">http://www.tourism.gov.np</a>

10. Department of Labour & Employment

New Baneshwor Kathmandu, Nepal Tel 4490826

URL: http://www.dole.gov.np

12. Department of Mines and Geology

Lainchaur

Kathmandu, Nepal Tel 4414806, 4414740 Fax 977-1-4411783

URL: http://www.domg.gov.np

14. Central Bureau of Statistics

Ram Shah Path Kathmandu, Nepal

Tel 4245947, 4245948, 4229406

Fax 977-1-4227720

URL: <a href="http://www.cbs.gov.np">http://www.cbs.gov.np</a>

15. Federation of Nepalese Chambers of Commerce & Industry
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Kathmandu, Nepal
Tel 4262218, 4262061
Fax 977-1-4262007/4261022

URL : <u>http://www.fncci.org</u>

 17. Industrial District Management P.O.Box 812, Balaju Industrial District, Balaju, Kathmandu, Nepal Tel 4351224

 19. National Productivity and Economic Development Centre,
 Balaju Industrial District,
 Balaju,
 Kathmandu, Nepal
 Tel 4350552
 Fax 977-1-4350530

21. Hotel Association of Nepal Hattishar, Naxal P.O.Box 2151 Kathmandu, Nepal Tel 441270`5, 4424914 Fax 977-1-4412705 Department of Customs
Tripureshwor,
Kathmandu , Nepal
Tel 4259942,4259862, 4259793, 4259791
URL: http://www.customs.gov.np

18. Nepal Stock Exchange Ltd.
P.O.Box 1550
Dillibazar,
Kathmandu, Nepal
Tel 4250755, 4250756

URL: http://www.nepalstock.com

20. Trade Promotion Centre
Natole, Pulchowk,
P.O.Box 825
Kathmandu, Nepal
Tel 5525348, 5525362, 5532642
Fax 977- 1-478143
Email: tpcnep@mos.com.np
URL: http://www.tpcnepal.org.np

22. Management Association of Nepal Ga- 2/701, Bag Bazar G.P.O.Box 3032 Kathmandu, Nepal Tel 4224475 Fax 977-1-4226820

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